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QUESTION 1

A university Alumni Relations office is replacing its legacy system with Salesforce. The consultant needs to load a large volume of alumni contact records into a new Salesforceenvironment. Which two actions should the consultant take?

A. Set Account and Contact\\'s to public Read/Write before the data load.

B. Set Account and Contact\\'s sharing to private before the data load.

C. Load record owners after the Account and Contact data load is complete.

D. Disable all TDTM trigger Handlers before the data load.

Correct Answer: BD

QUESTION 2

A university is planning anenterprise wide implementation of the Education Data Architecture (EDA). It has asked the consultant do an analysis of standard functionality in EDA to identify additional apps it may need to purchase. What is a standard feature of EDA?

A. Student Advising

B. Event Management

C. Degree Auditing

D. Address Management

Correct Answer: D

QUESTION 3

Recruiters want to visualize the number of prospective students at various stages in the recruitment process. Which report chart should the consultantimplement?

A. Application Tabular report

B. Education History dashboard

C. Program Enrollment dashboard

D. Opportunity Funnel report

Correct Answer: A

QUESTION 4

A large university has a Career Service Center that provides career advice to current students and alumni. Staff provide

advice ..... the phone, via email and face-to-face. Students and alumni are served on a first come, first served basis and are rarely assigned to a specific advisor.

What should the consultant recommend to meet the requirement?

A. Success Teams

B. Queue Management

C. Appointment Scheduling

D. Assignment Rules

Correct Answer: B

QUESTION 5

A university plans to use a sandbox for staff training. Sincesandbox environments contain personal information, the university needs a solution that will keep sensitive information anonymous. What should the consultant recommend to ensure that student information remains private?

A. Salesforce Data Mask

B. Formula Fields

C. Event Monitoring

D. Salesforce Shield

Correct Answer: A

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