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QUESTION 1

Which of the following techniques would a business analyst (BA) use to conduct elicitation?

- A. Prioritization
- B. Reviews
- C. Observation
- D. Estimation

Correct Answer: C

elicitation techniques

Reference: <https://www.bridging-the-gap.com/elicitation-techniques-business-analysts/>

QUESTION 2

Which of the following techniques is used to elicit business analysis information by examining available materials that describe either the business environment or existing organizational assets?

- A. Process analysis
- B. Use cases and scenarios
- C. Observation
- D. Document analysis

Correct Answer: D

QUESTION 3

Which criteria are necessary when the requirements express contractual obligations?

- A. Evaluation
- B. Solution
- C. Acceptance
- D. Approval

Correct Answer: C

Acceptance criteria are necessary when the requirements express contractual obligations.



QUESTION 4

What tool classifies stakeholders according to responsibility?

- A. Stakeholder Map
- B. Personas
- C. RACI Matrix
- D. Stakeholder List

Correct Answer: C

3 Responsibility (RACI) Matrix Another popular stakeholder matrix is the responsibility (RACI) matrix. RACI stands for the four types of responsibility that a stakeholder may hold on the initiative: Responsible, Accountable, Consulted, and Informed. When completing a RACI matrix, it is important to ensure that all stakeholders or stakeholder groups have been identified.

QUESTION 5

In which task would the business analyst (BA) engage the stakeholders to help them support change?

- A. Conduct elicitation
- B. Plan business analysis approach
- C. Manage stakeholder collaboration
- D. Plan change strategy

Correct Answer: C

Stakeholders are more likely to support change if business analysts collaborate with them and encourage the free flow of information, ideas, and innovations. Genuine stakeholder engagement requires that all stakeholders involved feel that they are heard, their opinions matter, and their contributions are recognized.

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