



DEX-403^{Q&As}

Declarative Development for Platform App Builders in Lightning

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**QUESTION 1**

UVC needs to update a field on an Account when an Opportunity Stage is changed to Closed-Lost. Which two should be used to accomplish this requirement? Choose two answers

- A. Process Builder
- B. Assignment Rule
- C. Approval Process
- D. Workflow Rule

Correct Answer: AD

QUESTION 2

What can a cross-object formula reference?

- A. Parent Only
- B. Both Parent and Child objects
- C. Child Only
- D. Records of the same Object

Correct Answer: A

Cross-object formulas are formulas that span two related objects and reference merge fields on those objects. Cross-object formulas can reference merge fields from a master ("parent") object if an object is on the detail side of a master-detail relationship. Cross-object formulas also work with lookup relationships. You can reference fields from objects that are up to 10 relationships away. Cross-object formulas are available anywhere formulas are used except when creating default values.

QUESTION 3

Representatives at Universal Con use salesforce to record information for new Leads. When new prospects are added, an outbound message is sent to SAP with the Lead's info.

- A. Design an approval process
- B. Create a process using lightning process builder
- C. Create a workflow rule
- D. Use Visual Workflow

Correct Answer: C



QUESTION 4

Universal container has included its orders as an external data object into Salesforce. You want to create a relationship between Accounts and the Orders object (one-to-many relationship) leveraging a key field for account which is on both external object and Account.

Which relationship do you create?

- A. Lookup Relationship
- B. Hierarchical Relationship
- C. Master Detail Relationship
- D. Indirect Lookup Relationship
- E. External Lookup Relationship

Correct Answer: D

QUESTION 5

ABC Company has a custom object "Service" which has a lookup relationship to Account. ABC Company wants to enhance Salesforce1 with an action that allows account managers to enter a new service to an

Account while looking at the account.

What should be done?

- A. Enter an object specific action to Service and put it in the Account Layout.
- B. Enter an object specific action to Service and put it in the Service Layout.
- C. Enter an object specific action to Account and put it in the Service Layout.
- D. Enter an object specific action to Account and put it in the Account Layout.

Correct Answer: D

On Account, you would create an action with target object of Service, and then put this button on the Account layout.

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