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**QUESTION 1**

Universal Containers (UC) is using sales and service Cloud. They have two major releases and four minor releases every year. They have deployment (dev), integration, user acceptance (UAT), staging, and hotfix sandboxes. What should an Architect recommend when UC has PI issues and has to be fixed immediately?

- A. Fix the issue in staging and deploy it into production.
- B. Fix the issue in hotfix, test, and deploy to production.
- C. Fix the issue in development, test, UAT, and deploy to production.
- D. Follow the release management process to move to production.

Correct Answer: B

QUESTION 2

Universal Containers recently added a new sales division to the Ensure that Record Type Ids match both Production when migrating to Production, the Developer reports that Unit Tests are failing. What should an Architect do to ensure tests execute predictably?

- A. Ensure that Record Type Ids match both Production and Sandbox orgs
- B. Ensure executed Apex test run as valid users
- C. Ensure unit tests generate their own test data
- D. Ensure unit tests execute with seeAllData=true

Correct Answer: C

QUESTION 3

All AppExchange products are subject to Salesforce security reviews.

What is the most common reason that the prospect AppExchange products fail the security review?

- A. Cross-site scripting
- B. CRUD/FLS (field level security)
- C. Session hacking
- D. SOQL injection

Correct Answer: B

QUESTION 4



Universal Containers (UC) operates globally from different geographical locations. UC is revisiting their current org strategy. Which three factors should an Architect consider for a single strategy? Choose 3 answers

- A. Increased ability to collaborate.
- B. Tailored implementation.
- C. Centralized data location.
- D. Consistent processes across the business.
- E. Fewer inter Dependencies.

Correct Answer: ACD

QUESTION 5

Universal Containers has recently acquired another business that uses Salesforce extensively. UC wants to merge their Salesforce Orgs to effectively sell and service customer under one business. Traditionally, UC has followed an agile development methodology to deliver Salesforce functionality. With the merging businesses, UC is convinced that adopting a Waterfall development methodology is the best approach. Which are two positive aspects of using a Waterfall development methodology?

- A. Changes late in the process are expected and can be handled by integrating them into the requirements specs.
- B. Complex processes that will need to be built are thoroughly understood and documented before coding begins.
- C. Milestones, timelines and estimates tend to be more accurate and predictable due to the upfront due diligence.
- D. The costs of starting the project are low since much of the design work is pushed to later stages of the process.

Correct Answer: BC

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