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**QUESTION 1**

The CEO at Universal Containers (UC) is receiving constant complaints from business stakeholders that the development teams are not frequently delivering value to the end-user. The CEO talked with the CTO, who argues the opposite, explaining that the development teams are delivering value every Sprint.

The architect suggests to the CTO to implement Kanban to solve this disagreement.

How can Kanban help clarify whether value is being delivered to the business?

- A. Kanban teams respond to unplanned work and changes by dropping everything and jumping on the new request, ensuring agility.
- B. Kanban traits include metrics, like lead time and throughput, which increase transparency.
- C. Kanban can make use of the Salesforce Agile Accelerator to speed up delivery.
- D. Kanban limits work in progress, so the executives will know the development team is not overworked.

Correct Answer: B

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**QUESTION 2**

Universal Containers (UC) has four different business units (BUS) with different processes that share global customers. They have implemented a multi-org strategy with one org consolidating customer 360-degree view, and four orgs for the different BUS. Each of the BU orgs read and write customer information from/to the customer 360-degree view org in real time. UC is now launching a new BU that will use Salesforce. It does not share customers with the other BUS and needs flexibility in their Business processes.

What should an architect recommend as org strategy for this new BU?

- A. Use a new stand-alone Salesforce org for the new BU, not integrated with the others.
- B. Deploy the new BU in customer 360-degree view org, and read and write customer information from it without need of custom integration.
- C. Use the same Salesforce org of another BU that shares geographical localization with the new BU.
- D. Use a new Salesforce org for the new BU, and customize integration so that it reads and writes customer information from the customer data org.

Correct Answer: D

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**QUESTION 3**

Universal Containers has decided on a single-org strategy, despite having to deal with the complexity of

having multiple lines of business (LOBs) inside a single org.

What are two common challenges in single-org strategy for multiple LOBs?



Choose 2 answers

- A. The data model becomes more complex the scope in the org increases.
- B. Apex design will need to be mature and adhere to strict guidelines to support a large enterprise model.
- C. Making Salesforce work with multiple currencies.
- D. Lack of declarative sharing and visibility capabilities to ensure correct visibility of objects and records.

Correct Answer: AB

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#### QUESTION 4

Which are two key benefits of fully integrating an agile issue tracker with software testing and continuous integration tools? Choose 2 answers?

- A. Developers can see automated test statuses post code commit on a specific user story.
- B. Developers can collaborate and communicate effectively on specific user stories.
- C. Developers can observe their team velocity on the burn chart report in the agile tool.
- D. Developers can use the committed code's build status directly on the user story record.

Correct Answer: AD

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#### QUESTION 5

Salesforce has three major releases a year.

Which type of change introduced by a release can cause automated browser tests to need updating?

- A. DOM changes
- B. New standard fields
- C. Metadata schema changes
- D. New Apex methods

Correct Answer: A

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