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QUESTION 1

Which two are purposes of the AppExchange? (Choose two.)

A. Partners can download accounts and contacts to collaborate on sales deals.

B. Customers can share and install apps published by Salesforce partners.

C. Administrators can download and customize pre-built dashboards and reports.

D. Support users can install the Salesforce Console for Service custom app.

Correct Answer: BC

QUESTION 2

Which three options are available when customizing a report? (Choose three.)

A. Add a gauge component

B. Schedule a refresh time

C. Add a grouping

D. Summarize fields

E. Add a filter

Correct Answer: CDE

QUESTION 3

Universal Containers wants sales reps to see the industry, annual revenue, and account owner at a glance on their mobile device. This information should be located at the top of the account record.

What feature should the Administrator configure to meet this requirement?

A. Page Layout

B. Mobile Card

C. Field Set

D. Compact Layout

Correct Answer: D

QUESTION 4

Sales management at Universal Containers needs to display the information listed below on each account record. Amount of all closed won opportunities Amount of all open opportunities

What feature should an administrator use to meet this requirement?

A. Calculated columns in the related list

B. Cross-object formula fields

C. Workflow rules with field updates

D. Roll-up summary fields

Correct Answer: D

QUESTION 5

Which three types of customization should be done on Activities (tasks and events)? (Choose three.)

A. Workflow Rules

B. Custom Fields

C. Validation Rules

D. Field tracking

E. Assignment Rules

Correct Answer: ABC

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