



# DCP-116C<sup>Q&As</sup>

Lenovo Data Center Sales Certification

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### QUESTION 1

Your customer wants a software defined solution that supports multiple hypervisors. Which Lenovo solution should you recommend?

- A. ThinkAgile
- B. MX ThinkAgile HX
- C. ThinkAgile SXM
- D. ThinkAgile VX

Correct Answer: B

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### QUESTION 2

Your customer needs high performance storage with deduplication, compression, and support for NVMe disks. Which two Lenovo Storage systems meet these requirements?

- A. DM5000H
- B. DE6000F
- C. DM7100F
- D. DM5100F
- E. DM3000H

Correct Answer: CD

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### QUESTION 3

Your customer needs to implement video surveillance throughout their campus. The customer's storage requirements include LFF drives and DDP RAID technology. Which Lenovo Storage product should you recommend?

- A. DE6000F
- B. D3284
- C. DM3000H
- D. DE4000H

Correct Answer: D

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### QUESTION 4



What are two of the top reasons customers give for a move to client virtualization?

- A. Securing the workplace
- B. Removing the need for network connection
- C. Removing the need for an IT department
- D. Working from any location
- E. Reducing reliance on servers

Correct Answer: AD

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#### QUESTION 5

What is a key reason to use Lenovo Edge Computing solutions?

- A. Harnessing the performance of public cloud providers to analyze data
- B. Localized data storage capacity
- C. Real-time data insights where you need them the most
- D. Remote access to the main data center

Correct Answer: A

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