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**QUESTION 1**

Universal Containers (UC) is implementing a formal, cross -business -unit data governance program As part of the program, UC will implement a team to make decisions on enterprise -wide data governance. Which two roles are appropriate as members of this team? Choose 2 answers

- A. Analytics/BI Owners
- B. Data Domain Stewards
- C. Salesforce Administrators
- D. Operational Data Users

Correct Answer: AB

QUESTION 2

Universal Containers is integrating a new Opportunity engagement system with Salesforce. According to their Master Data Management strategy, Salesforce is the system of record for Account, Contact, and Opportunity dat

- A. However, there does seem to be valuable Opportunity data in the new system that potentially conflicts with what is stored in Salesforce. What is the recommended course of action to appropriately integrate this new system?
- B. The MDM strategy defines Salesforce as the system of record, so Salesforce Opportunity values prevail in all conflicts.
- C. A policy should be adopted so that the system whose record was most recently updated should prevail in conflicts.
- D. The Opportunity engagement system should become the system of record for Opportunity records.
- E. Stakeholders should be brought together to discuss the appropriate data strategy moving forward.

Correct Answer: D

QUESTION 3

NTO would like to retrieve their SF orgs meta data programmatically for backup within a various external. Which API is the best fit for accomplishing this task?

- A. Metadata API
- B. Tooling API
- C. Bulk API in serial mode
- D. SOAP API

Correct Answer: A

Reference: https://help.salesforce.com/articleView?id=admin_backup_metdata.htm&type=5



QUESTION 4

Universal Containers has a legacy client server app that has a relational database that needs to be migrated to Salesforce.

What are the three key actions that should be done when data modeling in Salesforce? (Choose three.)

- A. Map legacy data to Salesforce custom objects
- B. Identify data elements to be persisted in Salesforce
- C. Map legacy data to Salesforce objects
- D. Implement legacy data model within Salesforce using custom fields
- E. Work with legacy application owner to analyze legacy data model

Correct Answer: BCD

QUESTION 5

A customer needs a sales model that allows the following:

1.

Opportunities need to be assigned to sales people based on the zip code.

2.

Each sales person can be assigned to multiple zip codes.

3.

Each zip code is assigned to a sales area definition. Sales is aggregated by sales area for reporting.

What should a data architect recommend?

- A. Assign opportunities using list views using zip code.
- B. Add custom fields in opportunities for zip code and use assignment rules.
- C. Allow sales users to manually assign opportunity ownership based on zip code.
- D. Configure territory management feature to support opportunity assignment.

Correct Answer: D

Reference: <https://help.salesforce.com/articleView?id=000327968andtype=1andmode=1>



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