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**QUESTION 1**

Universal Containers has a legacy client server app that has a relational database that needs to be migrated to Salesforce.

What are the three key actions that should be done when data modeling in Salesforce? (Choose three.)

- A. Map legacy data to Salesforce custom objects
- B. Identify data elements to be persisted in Salesforce
- C. Map legacy data to Salesforce objects
- D. Implement legacy data model within Salesforce using custom fields
- E. Work with legacy application owner to analyze legacy data model

Correct Answer: BCD

QUESTION 2

UC has a requirement to migrate 100 million order records from a legacy ERP application into the salesforce platform. UC does not have any requirements around reporting on the migrated data. What should a data architect recommend to reduce the performance degradation of the platform?

- A. Create a custom object to store the data.
- B. Use a standard big object defined by salesforce.
- C. Use the standard "Order" object to store the data.
- D. Implement a custom big object to store the data.

Correct Answer: C

QUESTION 3

Northern Trail Outfitters (NTO) processes orders from its website via an order management system (OMS). The OMS stores over 2 million historical records and is currently not integrated with Salesforce.

The sales team at NTO is using Sales Cloud and would like visibility into related customer orders, yet they do not want to persist millions of records directly in Salesforce. NTO has asked the data architect to evaluate Salesforce Connect and the concept of data virtualization.

Which three key considerations are needed prior to a Salesforce Connect implementation? (Choose three.)

- A. Identify the external tables to sync into external objects.



- B. Assess whether the external data source is reachable via an OData endpoint.
- C. Configure a middleware tool to poll external table data.
- D. Develop an object relationship strategy.
- E. Create a second system admin user for authentication to the external source.

Correct Answer: BDE

QUESTION 4

A large healthcare provider wishes to use Salesforce to track patient care. The following actors are in Salesforce:

1.

Payment providers: Organizations who pay for the care to patients.

2.

Doctors: They provide care plan for patients and need to support multiple patients. They are provided access to patient information.

3.

Patients: These are individuals who need care.

A data architect needs to map the actors to Salesforce objects.

What should be the optimal selection by the data architect?

- A. Patients as Person Accounts, Payment providers as Accounts, and Doctors as Contacts
- B. Patients as Contacts, Payment providers as Accounts, and Doctors as Accounts
- C. Patients as Person Accounts, Payment providers as Accounts, and Doctors as Person Accounts
- D. Patients as Accounts, Payment providers as Accounts, and Doctors as Person Accounts

Correct Answer: D

QUESTION 5

Salesforce is being deployed in Ursa Major Solar's disparate, multi-system ERP environment. Ursa major Solar wants to maintain data synchronization between systems.

Which two techniques should be used to achieve this goal? (Choose two.)

- A. Integrate Salesforce with the ERP environment.



- B. Utilize workbench to update files within systems.
- C. Utilize an MDM strategy to outline a single source of truth.
- D. Build synchronization reports and dashboards.

Correct Answer: AC

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