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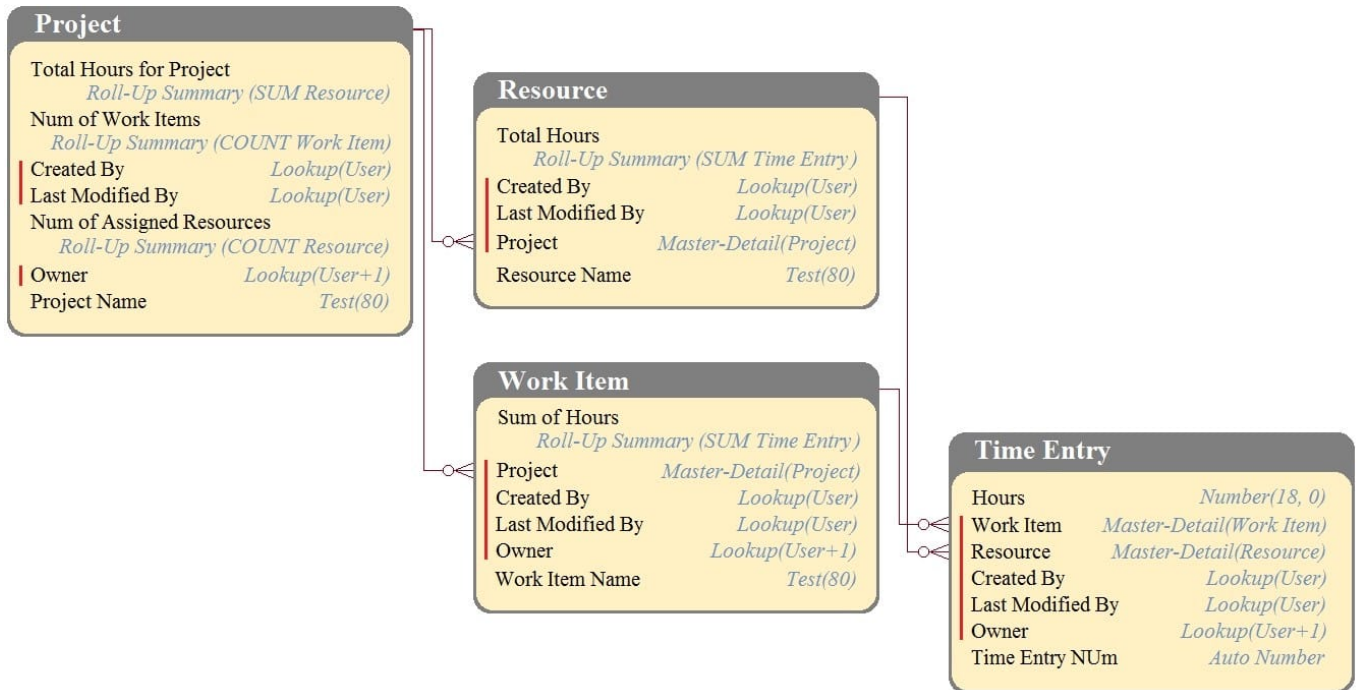✦ **365 Days** Free Update

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QUESTION 1

DreamHouse Realty has a data model as shown in the image. The Project object has a private sharing model, and it has Roll-Up summary fields to calculate the number of resources assigned to the project, total hours for the project, and the number of work items associated to the project.

There will be a large amount of time entry records to be loaded regularly from an external system into Salesforce.

What should the Architect consider in this situation?

A. Load all data after deferring sharing calculations.

B. Calculate summary values instead of Roll-Up by using workflow.

C. Calculate summary values instead of Roll-Up by using triggers.

D. Load all data using external IDs to link to parent records.

Correct Answer: A

QUESTION 2

Developers at Universal Containers need to build a report for the business which displays Accounts opened in the past year grouped by industry. This report will also include information from contacts, opportunities, and orders. There are several million Accounts in the system. Which two options should be recommended to make this report perform well and satisfy the business need?

A. Use triggers to populate denormalized related fields on the Account.

B. Use an indexed data field with bounded data filters.

C. Use Formula fields to surface information I related entities on the report.

D. Use unbounded date ranges to filter the report.

Correct Answer: BD

QUESTION 3

Universal Containers (UC) is concerned that data is being corrupted daily either through negligence or maliciousness. They want to implement a backup strategy to help recover any corrupted data or data mistakenly changed or even deleted. What should the data architect consider when designing a field -level audit and recovery plan?

A. Reduce data storage by purging old data.

B. Implement an AppExchange package.

C. Review projected data storage needs.

D. Schedule a weekly export file.

Correct Answer: A

QUESTION 4

A large automobile company has implemented Salesforce for its sales associates. Leads flow from its website to Salesforce using a batch integration in Salesforce. The batch job converts the leads to Accounts in Salesforce. Customers visiting their retail stores are also created in Salesforce as Accounts.

The company has noticed a large number of duplicate Accounts in Salesforce. On analysis, it was found that certain customers could interact with its website and also visit the store. The sales associates use Global Search to search for customers in Salesforce before they create the customers.

Which option should a data architect choose to implement to avoid duplicates?

A. leverage duplicate rules in Salesforce to validate duplicates during the account creation process.

B. Develop an Apex class that searches for duplicates and removes them nightly.

C. Implement an MDM solution to validate the customer information before creating Salesforce.

D. Build a custom search functionality that allows sales associates to search for customer in real time upon visiting their retail stores.

Correct Answer: A

QUESTION 5

Universal Containers (UC) is implementing Salesforce and will be using Salesforce to track customer complaints, provide white papers on products, and provide subscription based support.

Which license type will UC users need to fulfill UC\\'s requirements?

A. Sales Cloud License

B. Lightning Platform Starter License

C. Service Cloud License

D. Salesforce License

Correct Answer: C

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