



# CSCP<sup>Q&As</sup>

Certified Supply Chain Professional

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**QUESTION 1**

A manufacturer offers a trade-in allowance on a new machine when the customer returns the old machine. The manufacturer reconditions the returned machine locally and then sells it on the used market for a profit. This program is an example of a focus on:

- A. environmentally sensitive engineering.
- B. gray box design.
- C. green manufacturing.
- D. sustainability in operations.

Correct Answer: D

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**QUESTION 2**

A company is formally adhering to the principles of the UN Global Compact. After a review of their supply chain, they have found that a key supplier is in violation of the compact. The best action for the company to do first is:

- A. do nothing. The company is not responsible for compliance of suppliers.
- B. replace the supplier as soon as possible with a compliant supplier.
- C. notify the supplier of non-compliance.
- D. require the supplier to become compliant.

Correct Answer: C

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**QUESTION 3**

A manufacturer of innovative products needs to focus on which of the following factors?

- A. Cost per unit
- B. Time-to-market
- C. Component inventory levels
- D. Equipment utilization

Correct Answer: B

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**QUESTION 4**

All of the following are reasons why sales begin to decline EXCEPT:



- A. customers become aware of the product and its benefits
- B. market becomes saturated
- C. product becomes technologically outdated
- D. customers\' tastes change

Correct Answer: A

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#### QUESTION 5

Managing supply chain risks includes which of the following activities?

- A. Developing alternatives to key suppliers
- B. Setting aside funds for disruption-recovery efforts
- C. Charging each supply chain partner a portion of risk cost
- D. Creating extra inventory to cover disruptions in the supply chain

Correct Answer: A

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