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QUESTION 1

Universal con needs a field on the account to track how many opportunitiesare closing within the next 30

days.

What can be used?

A. Workflow rule

B. Roll-up summary field

C. Process builder

D. Apex code

Correct Answer: D

QUESTION 2

Universal Containers uses a custom object to track Projects. When the status of a Project is changed from "In Progress" to "On Hold", the business wants the Project owner to be automatically assigned to an "On Hold" queue.

What capability can be used to accomplish this?

A. Quick Action

B. Workflow Rule

C. Assignment Rule

D. Escalation Rule

Correct Answer: C

QUESTION 3

When activating a page in the Lightning app builder, what declarative options are available? (Choose three.)

A. Select a tab icon for the page.

B. Select the tab color.

C. Set the tab visibility.

D. Set the tab order in the navigation menu.

Correct Answer: ACD

QUESTION 4

You want to use an External Data Object Table from Heroku carrying Product Category information. The data need to be included in Salesforce and searchable.

What do you have to do before you can use the connection? (Choose three.)

A. Choose "Include as index field".

B. Choose "Include in Salesforce searches" option.

C. URL/choose the URL.

D. Press "Validate and sync".

Correct Answer: BCD

QUESTION 5

Which statement is true when using record types to control picklist value. (Select 2)

A. If a picklist value is added to the master picklist, then the new value must be manually included in the appropriate record types

B. If a picklist value is removed from the master, then it is no longer available when records assigned to that value are unchanged

C. If a record type is renamed, then the list of values included in that record type are also changed to newly renamed record types

D. If values are added to the Opportunity Stage, Case Status, and Lead Status fields, then the values must be manually adjusted for each record type

Correct Answer: AB

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