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QUESTION 1

Universal Containers are doing a deep analysis on their monthly sales data, and would like the sales revenue split as products sold per country.

What would be the ideal report to address this need?

A. Tabular

B. Summar

C. Matric

D. Joined

Correct Answer: C

QUESTION 2

Universal Containers would like to show different values to different groups of users in a custom picklist field.

What should be configured?

A. Page layouts

B. Record Types

C. Field-level security

D. Permission sets

Correct Answer: B

QUESTION 3

Use Data Loader when _____. (Choose three.)

A. You need to load 50,000 to five million records. If you need to load more than 5 million records, we recommend you work with a Salesforce partner or visit the AppExchange for a suitable partner product.

B. You don\\'t need the import process to be automated.

C. You need to load into an object that is not supported by the Data Import Wizard.

D. You want to schedule regular data loads, such as nightly imports.

Correct Answer: ACD

QUESTION 4

Universal Containers introduces a custom object called Service, which has a lookup to Account. Field enter Service using the Salesforce1 mobile app. Operators create new Service records when viewing Account name which needs to automatically display the current Account. How can this be accomplished?

A. Create an action in the Service object and add it to the Account page layout

B. Create an action in the Service object and add it to the Service page layout

C. Create an action in the Account object and add it to the Service page layout.

D. Create an action in the Account object and add it to the Account page layout.

Correct Answer: D

QUESTION 5

Standard picklist fields can be controlling or dependent.

A. False

B. True

Correct Answer: A

Standard picklist fields can be controlling fields but not dependent fields.

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