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QUESTION 1

Universal Container sells container and they ship it one time and payment is made monthly. What should be Scheduling?

- A. Revenue
- B. Quantity
- C. Quota
- D. Revenue and Quantity

Correct Answer: A

QUESTION 2

Universal Containers uses a custom object to track customer complaints. The company wants to have a field on the custom object where they can include a reference to another complaint. What type of relationship can be used to accomplish this?

- A. Junction
- B. Lookup
- C. Master-detail
- D. Hierarchical

Correct Answer: B

QUESTION 3

Sales manager wants to edit opportunity but is unable to do because he dont have Edit permission for Opportunity Object. So what does he needs to do to troubleshoot this?

- A. Create a permission set to allow edit
- B. Include in Team Selling
- C. Change owd to read / write
- D. Grant access in the hierarchy in OWD

Correct Answer: A

QUESTION 4

How can an administrator improve the relevance of search results for support agents searching for Knowledge articles



to solve cases? Choose 3

- A. Enable feed tracking on all relevant article types
- B. Create data categories and assign articles to each category
- C. Define synonyms for common search terms
- D. Pre-populate article search filters based on the values of case fields
- E. Create a record type for each data category

Correct Answer: BCD

QUESTION 5

Testing an AppExchange package is completed on Developer Sandbox, what needs to be done to deploy the package to production without any customization?

- A. Metadata API
- B. Create and Deploy change sets
- C. Create Package and deploy using Force Migration Tool
- D. Install package on production from AppExchange

Correct Answer: D

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