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QUESTION 1

Custom Summary Formulas can run calculations on custom formula fields.

- A. True
- B. False

Correct Answer: A

QUESTION 2

When are the formula fields Re - Calculated?

- A. Every 15 minutes
- B. Every time they are seen
- C. After every DML Operation
- D. Admin can set the time of Refresh

Correct Answer: B

QUESTION 3

Ursa Major Solar users want to utilize Salesforce Knowledge. Which statement accurately describes Knowledge?

- A. An automated tool that closes Cases based on historical information.
- B. A knowledge base comprised of articles that can be written and utilized by support agents.
- C. An automated Machine Learning tool that converts Leads to Opportunities given a predefined set of conditions.
- D. A knowledge base that uses Machine Learning to generate an article to solve customer support issues.

Correct Answer: B

QUESTION 4

In order to Enable Territory Management you should have:

- A. Standard Profile
- B. Customizable Forecasting
- C. Enable Forecasting
- D. All of the above



Correct Answer: B

QUESTION 5

What does a Profile Control?

- A. Access to Application
- B. Record Type Access
- C. Permissions
- D. Data Visibility
- E. Hours of IP Address

Correct Answer: ABCE

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