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QUESTION 1

Which statement is TRUE regarding Dynamic Dashboard:

A. They show data from the perspective of the logged-in user.

B. They are automatically created when you create a Custom Object

C. They perform calculations that standard dashboards cannot

D. They display the source report as you hover over a dashboard component

Correct Answer: A

QUESTION 2

Which of the following SF applications enables organizations to speed and streamline all phases of sales?

A. SF ideas

B. SF content

C. SF Automation

D. SF Customer service and support

Correct Answer: C

QUESTION 3

When transferring an account from one user to another, which of the following options are selectable? (Select all that apply)

A. Transfer closed cases

B. Transfer closed opportunities

C. Transfer open activities

D. Transfer closed activities

Correct Answer: AB

QUESTION 4

Email templates used in all of the following features must be public and active EXCEPT

A. Web-to-Lead and Web-to-Case

B. Send Email to a Contact

C. Email-to-Case or On-Demand Email-to-Case

D. Assignment rules

E. Escalation rules

Correct Answer: B

QUESTION 5

You can map a custom lead field to only one of the following objects at a single instance (check all that apply)?

A. Account

B. Contacts

C. Cases

D. Opportunities

Correct Answer: ABD

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