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QUESTION 1

Which of them is not a Standard Business Object?

- A. Accounts
- B. Contacts
- C. Ideas
- D. Leads

Correct Answer: C

QUESTION 2

Dashboard components can consist of:

- A. Check the answer in explanation.

Correct Answer: A

Explanation: Chart Tables - As of Spring '10, Tables can have 4 columns Metric Gauge Custom S-Control Visual force Page Not graphs

QUESTION 3

Recent item and Lookup Hovers use the Record Mini Page.

- A. True
- B. False

Correct Answer: A

QUESTION 4

Is it possible to report on the converted Leads?

- A. Yes
- B. No

Correct Answer: A

QUESTION 5



Which of following is granted by the Manage Territories Permission (Select all that apply)?

- A. Create and edit territories
- B. Add and remove users from territories
- C. Create and Edit Forecasts
- D. Create and edit account assignment rules
- E. Manually assign accounts to territories
- F. Configure organization-wide territory management settings

Correct Answer: ABDEF

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