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**QUESTION 1**

Universal Containers has an output document with a line item table that currently displays product options that are marked as Included. What step should the Admin take to remove the Included products from the line item table?

- A. Set the Show Bundled Products field to False on the Quote Template.
- B. Set the Hide Included Products field to True on the Quote Template.
- C. Create a Quote Line field OutputVisibility\_\_C that returns False if Included = True.
- D. Create a filter on the line items Template Section where Component = False

Correct Answer: A

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**QUESTION 2**

Universal Containers has developed a new subscription Product that will replace another subscription Product.

The admin needs to ensure:

1.  
Only the new Product can be added to new Quotes.
2.  
Contracts with the old Product can be amended.
3.  
Renewals will be created with the replacement Product.

Which two actions should the admin take to meet the requirements? Choose 2 answers

- A. Uncheck the Active field on all Price Book entries for the old Product.
- B. Set the Renewal Product field on the old Product to lookup to the new Product.
- C. Update the SBQQ\_\_Product\_\_c field on the Subscriptions that need to be renewed.
- D. Make the Product unavailable by unchecking the Active field on the old Product.

Correct Answer: BC

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**QUESTION 3**

Universal Containers sells a bundle Product which contains many Features and Options. Users report that the bundle is difficult to configure due to a significant amount of scrolling to find the desired Features and Options. What are three ways the Admin can adjust the design of this bundle to reduce scrolling in configuration? Choose 3 answers



- A. Set System to True on the Product Options to be excluded from the configurator.
- B. Set Option Selection Method to Add on the Product Features.
- C. Group the Product Features of the bundle into tabs using the category field.
- D. Change Option layout to Tabs on the bundle Product.
- E. Change Enable Large Configuration to True on the bundle Product.

Correct Answer: ACE

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#### QUESTION 4

Universal Containers has a Product that has a Subscription Term of 12 months. Users frequently create Quotes which are longer than this period. When adding this Product to these Quotes, however, the Prorated List Price is the same as the List price. Which action should the Admin take to correct the issue?

- A. Populate Subscription Pricing on the Product.
- B. Populate Subscription Pricing on the Quote Line .
- C. Check "Enable Proration" on the Quote.
- D. Populate Default Subscription Term on the Quote Line.

Correct Answer: A

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#### QUESTION 5

Summary Variables can be used in Rule Conditions.

- A. True
- B. False

Correct Answer: A

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