



CPQ-211^{Q&As}

Salesforce CPQ Admin Essentials for Experienced Administrators

Pass Salesforce CPQ-211 Exam with 100% Guarantee

Free Download Real Questions & Answers **PDF** and **VCE** file from:

<https://www.pass4itsure.com/cpq-211.html>

100% Passing Guarantee
100% Money Back Assurance

Following Questions and Answers are all new published by Salesforce
Official Exam Center

-  **Instant Download** After Purchase
-  **100% Money Back** Guarantee
-  **365 Days** Free Update
-  **800,000+** Satisfied Customers



**QUESTION 1**

Administrators can control the location of Configuration Attributes using row and column orders.

- A. True
- B. False

Correct Answer: A

QUESTION 2

Universal Containers has a bundle that has a large number of Product Options. They do not want all of the options available to be visible on the configuration by default. They want the User to click a button within each Feature to see which Product Options are available to be selected, and then have the User select Product Options from that page. How should the Admin set up the bundle for the display to work this way?

- A. Select the Required checkbox on each Product Option in the Bundle.
- B. Select the Hidden checkbox on the Bundled Product record.
- C. Select Add as the Option Selection Method on the Bundle product.
- D. Select Click as the Option Selection Method on the Bundle product.

Correct Answer: C

QUESTION 3

Which type of Discount Schedule would you select if you wanted a blended discount rate applied across all units?

- A. Range
- B. Markup
- C. Slab
- D. Block

Correct Answer: C

QUESTION 4

The Universal Containers Admin is creating a custom formula field, Approval Score, on the Quote Line object to calculate approval score. This field will calculate the average approval score for the Quote to determine how many levels of approval the record should go through when submitted.

The Admin planned to use a roll-up summary field on the Quote object to average the Quote Line Approval Score field. The Admin received an error when attempting to create the field. The Quote object has too many roll-up summary



fields.

In addition to creating a custom number field on the Quote object to capture the average Approval Score, which action should the Admin take to resolve the issue?

- A. Create a trigger to populate the average Approval Score.
- B. Create a Summary Variable and Product Rule to populate the number field with the average Approval Score.
- C. Create a Workflow Rule with a Field Update to populate the average Approval Score.
- D. Create a Summary Variable and Price Rule to populate the number field with the average Approval Score.

Correct Answer: A

QUESTION 5

An Admin is creating a Product Rule with an Advanced Condition.

How should the Admin reference a specific Error Condition record in the text of the Advanced Condition field?

- A. API name of the field in the Tested field.
- B. Salesforce ID of the Error Condition record.
- C. Value of the Index field.
- D. Value of the Condition # field.

Correct Answer: D

[CPQ-211 PDF Dumps](#)

[CPQ-211 Practice Test](#)

[CPQ-211 Braindumps](#)