



CPQ-211^{Q&As}

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**QUESTION 1**

A user is quoting four subscription Products: Product A, Product B, Product C, and Product D. Product A and B are in Quote Line Group 1, while Product C and D are in Quote Line Group 2.

The Quote's Start Date is June 4, 2020. The Quote's End Date is June 3, 2021.

The user wants Product A and B's Subscriptions to end on June 3, 2021, and Product C and D's Subscription to end on December 3, 2021.

Which two methods could the user apply individually to meet the requirement? Choose 2 answers

- A. Change the Subscription Term on the Quote Lines for C and D to the value 18.
- B. Change the End Date on Quote Line Group 2 to December 3, 2021.
- C. Change the End Date on the Quote Lines for C and D to December 3, 2021.
- D. Change the Subscription Term on Quote Line Group 2 to the value 18.

Correct Answer: A

QUESTION 2

Which of the following is not a part of a Product Bundle?

- A. Options
- B. Products
- C. Feature Constraints
- D. Features

Correct Answer: C

QUESTION 3

In add-on and renewal scenarios, Universal Containers wants to disable the selection of one-time setup fees in bundles that have previously been sold to the client. The Admin will create a Product Selection Rule that will check if the number of previously sold setup fees is greater than 0. What should the error condition test against?

- A. Use Subscription as Tested object and Subscription Name as Tested Field.
- B. Use Asset as Tested Object and Asset Name as Tested Field.
- C. Use a Tested Variable that counts the number of existing setup fee Assets.
- D. Use a Tested Variable that counts the number of existing setup fee Subscriptions.

Correct Answer: D

**QUESTION 4**

Universal Containers offers a 50% customer discount promotion this month for Product A. The Admin decides to use a Price Rule to enable this promotion.

Which set of Price Actions Should the Admin create on this Price Rule?

- A. One Price Action to inject 50 in the SBQQ__Discount__c field on the Quote Line and one Price Action to inject a blank value in the SBQQ__AdditionalDiscountAmount__c field on the Quote Line.
- B. One Price Action to inject 0.5 "SBQQ__OriginalPrice__c in the SBQQ__SpecialPrice__c field on the Quote Line and one Price Action to inject the text "Custom" in the SBQQ__SpecialPriceType__c field on the Quote.
- C. One Price Action to inject 0.5 in the SBQQ__CustomerDiscount__c field on the Quote Line and one Price Action to inject a blank value in the SBQQ__CustomerDiscountAmount__c field on the Quote Line.
- D. One Price Action to inject 50 in the SBQQ__Discount__c field on the Quote Line.

Correct Answer: A

QUESTION 5

UC wants their documents to be translated into multiple languages. The Admin has already provided translations for the merge fields, but wants to create translations for the static text.

What is the proper structure of that variable that represents the translatable static text in Template Content?

- A. {IData.VariableName}
- B. {\$Data.VariableName}
- C. {IText.VariableName}
- D. {SText.VariableName}

Correct Answer: C

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