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QUESTION 1

Universal Containers sells a bundle with several pre-selected Product Options. Most of the time, sales reps leave the bundle configuration as- is, but want the ability to change the configuration if desired. What should the Admin do to meet this requirement?

A. Set the Configuration Type field of the bundle to a value of Allowed and the Configuration Event field to a value of Add.

B. Set the Configuration Type field of the bundle to a value of Required and the Configuration Event field to a value of Always.

C. Set the Configuration Type field of the bundle to a value of Allowed and the Configuration Event field to a value of Edit.

D. Set the Configuration Type field of the bundle to a value of Disabled and the Configuration Event field to a value of Always.

Correct Answer: D

QUESTION 2

Universal Containers has a bundle with many Features. In one of these Features, Feature A, all Product Options share the same Discount Schedule.

How should the Admin set up a Discount Schedule so the quantities of all Product Options in Feature A are aggregated when determining the Discount Tier?

A. Set the Discount Schedule on Product Feature A and mark the Cross Orders checkbox as True on the Discount schedule.

B. Set the Discount Schedule on Product Feature A and mark the Cross Products checkbox as True on the Discount schedule.

C. Set the Discount Schedule on the Product Options records and mark the Cross Products checkbox as False on the Discount Schedule.

D. Set the Discount Schedule on the Product Options records and mark the Cross Orders checkbox as True on the Discount Schedule.

Correct Answer: A

QUESTION 3

"UC wants to default information on the Quote Line from a Product field. How should this information be transferred?

A. Create a cross-object formula field that stores the Product Field\'s value in the Quote Line field

B. Create a Workflow Rule that stores the Product field\'s value in the Quote Line field.

C. Create two fields with the same API name and type on the Product Quote Line."

D. Create Price Rule that stores the Product field\\'s value in the Quote Line field.

Correct Answer: C

QUESTION 4

Universal Containers has two products:

*C-STOR-L, which is a Large Storage Container.

*C-LID-L, which is a lid for a Large Storage Container.

These are Product Options within the same bundle. C-STOR-L is required before C-LID-L is selected in

the bundle. The Admin wants to create an Option Constraint.

What field should C-LID-L be stored in to meet this requirement?

A. Constrained Option

B. Dependent Option

C. Required for Option

D. Selected Option

Correct Answer: A

QUESTION 5

Universal Containers uses Contracted Pricing to set pricing for specific distributors and those distributors\\' business units (child accounts). Product A has a product family of Storage and a list price of $300. The parent account has a Contracted Price set to $200 and a filter based on the product family of Storage. Which two ways can the Admin set Product A back to list price on a business unit account?

A. Set Ignore Parent Contracted Prices to true on the parent contracted price.

B. Create a new contracted price for Product A on the business unit account with a price of $300.

C. Create a new contracted price record for Product A on the business unit account and set its Ignore Parent Contracted prices to true.

D. Set Ignore Parent Contracted Prices to true on the business unit account record.

Correct Answer: BD

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