



# CPQ-201<sup>Q&As</sup>

Salesforce CPQ Admin Essentials for New Administrators

## Pass Salesforce CPQ-201 Exam with 100% Guarantee

Free Download Real Questions & Answers **PDF** and **VCE** file from:

<https://www.pass4itsure.com/cpq-201.html>

100% Passing Guarantee  
100% Money Back Assurance

Following Questions and Answers are all new published by Salesforce  
Official Exam Center

- ⚙️ **Instant Download** After Purchase
- ⚙️ **100% Money Back** Guarantee
- ⚙️ **365 Days** Free Update
- ⚙️ **800,000+** Satisfied Customers



**QUESTION 1**

An Admin at Universal Containers has hidden the prices of Products on the Configure Products page.

How should the Admin make the prices visible again?

- A. Go to the Product Option object's Unit Price field and add visibility to its Field-level security.
- B. Go to the Product Option object's Option Configuration Field Set and add the Unit Price field.
- C. Go to the Product Option record and check if the Default Pricing Table field is set to Standard.
- D. Go to the Product Option record and check if the Price Editable field is False.

Correct Answer: A

---

**QUESTION 2**

Universal Containers provide a discount for an enterprise-level customer if a single line's Net price is above a certain threshold. The Admin has set up a Price Rule with a reference to a custom formula field on the Price Condition to apply the discount automatically. The user has to click calculate twice for the discount to apply. What is the most likely cause of the issue?

- A. The use of formula fields in Price Conditions is unsupported, so the Price Rule fires and returns an error the first time.
- B. The Evaluation Scope of the Price rule is set incorrectly to fire on the configurator, so the Price Rule fires on the configure Products page.
- C. The referenced formula field contains date/time date information that is unsupported, so the Price Rule fires sporadically.
- D. The referenced formula field contains information that has yet to be calculated, so the Price Rule fires the second time it's evaluated.

Correct Answer: A

---

**QUESTION 3**

Universal Containers has an output document with a line item table that currently displays product options that are marked as Included. What step should the Admin take to remove the Included products from the line item table?

- A. Set the Show Bundled Products field to False on the Quote Template.
- B. Set the Hide Included Products field to True on the Quote Template.
- C. Create a Quote Line field OutputVisibility\_\_C that returns False if Included = True.
- D. Create a filter on the line items Template Section where Component = False

Correct Answer: A

---

**QUESTION 4**

An Admin at Universal Containers wants Configuration Attribute X to appear on the configuration page of bundle Y. The value selected will drive a Selection Product Rule, and will also be listed in a Line Item Column in the output document. On which objects will the Admin need to create the Configuration Attribute X custom field in order to meet his requirements?

- A. Configuration Attribute and Product Option
- B. Product Option and Quote
- C. Configuration Attribute and Quote
- D. Product Option and Quote Line

Correct Answer: D

---

**QUESTION 5**

Universal Containers wants to create a new product that will be sold as part of a bundle. The product should be priced as 10% of all components\' net total price and carry a term of 12 months.

The Product has been configured as such:

Percent of Total (%)	10
Subscription Term	12

Which product and option configuration will attain the required pricing?

- A. \Users\Admin\Desktop\Data\data\Untitled.jpg
- B. \Users\Admin\Desktop\Data\data\Untitled.jpg
- C. \Users\Admin\Desktop\Data\data\Untitled.jpg
- D. \Users\Admin\Desktop\Data\data\Untitled.jpg

Correct Answer: C

[Latest CPQ-201 Dumps](#)

[CPQ-201 VCE Dumps](#)

[CPQ-201 Braindumps](#)