



# CPCM<sup>Q&As</sup>

Certified Professional Contracts Manager(CPCM)

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#### QUESTION 1

The meetings with prospective sellers before they prepare their proposals are called:

- A. Bidder\\'s conferences
- B. seller\\'s conferences
- C. procurement conferences
- D. Agenda

Correct Answer: A

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#### QUESTION 2

Time and Material contracts typically involve higher levels of risks for sellers.

- A. True
- B. False

Correct Answer: B

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#### QUESTION 3

The shorter the time allowed developing a , the higher the risk.

- A. contract
- B. weight factor
- C. response
- D. solution

Correct Answer: C

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#### QUESTION 4

The concept of deferring to the law of another jurisdiction that has a greater connection to the case is called:

- A. Dimity
- B. Signature



C. Comity

D. None of the above

Correct Answer: C

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#### QUESTION 5

Used without normal termination procedures, no-cost settlement can be considered when:

A. the seller has indicated it will accept it

B. no buyer property was furnished under the contract

C. the product or service can be readily obtained elsewhere

D. All of the above

Correct Answer: D

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