



# CPCM<sup>Q&As</sup>

Certified Professional Contracts Manager(CPCM)





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### QUESTION 1

Garrett's contract management model reflecting the seller's activities consist of which of the following phases:

- A. bid/ no-bid decision making
- B. proposal preparation
- C. Contract close-out
- D. All of the above

Correct Answer: D

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### QUESTION 2

Governments commonly use what type of contracts when contracting with universities and non-profit organizations for research projects?

- A. Written contracts
- B. Variable contracts
- C. Cost reimbursement contracts
- D. Cost sharing contracts

Correct Answer: C

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### QUESTION 3

Which of the following is NOT the step in the process for performing the risk and assessment?

- A. select version and complete survey
- B. evaluate performances
- C. evaluate opportunity
- D. Mapping risk to matrix

Correct Answer: B

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### QUESTION 4

is a key ingredient in solicitation planning and in the solicitation document to be developed.



- A. systematic procedure
- B. statement of work
- C. standard forms
- D. expert judgment

Correct Answer: B

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#### QUESTION 5

An international failure of a party to enforce a contract requirement, usually done for an act of immediate or future consideration from the other party is called:

- A. Performance
- B. Forbearance
- C. Patrol Evidence
- D. Jurisdiction

Correct Answer: B

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