

# CIS-CSM<sup>Q&As</sup>

Certified Implementation Specialist - Customer Service Management

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#### **QUESTION 1**

What happens to a case whenever the state of one of the associated IT Service Management records (incident, problem, change) is updated?

- A. The case escalates to an assignment group as defined in the default escalation template
- B. The case work notes are updated automatically
- C. The case action status changes to Related Task Updated
- D. The case displays a special handling note highlighting the update

Correct Answer: B

#### **QUESTION 2**

When are any changes to the platform considered a customization?

- A. When they require an implementation spread across all project phases
- B. If they are NOT applied through the usage of built-in tools on the Now Platform
- C. When they are solely implemented for a custom application
- D. When there are business demands for custom functionality that is not offered out-of-the-box

Correct Answer: A

#### **QUESTION 3**

Which of the following are benefits that may be gained from using communities? (Choose three.)

- A. Reduce support costs
- B. Engagement with Customers
- C. Get product feedback
- D. Reduce cost per sales
- E. Increase marketing effectiveness

Correct Answer: BCE

#### **QUESTION 4**



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Which of the following statements is correct when the \\'Contact Local Time\\' field is enabled in a case form?

- A. The field is not based of the customers profile time zone
- B. The field is active in the base form
- C. The field is always based on the system time zone
- D. Agents can use the field to identify if it is the right time to contact customer

Correct Answer: A

#### **QUESTION 5**

What are the characteristics of Knowledge Categories?

A. Shareable across KBs: Yes; Multi-Level: No

B. Shareable across KBs: No; Multi-Level: Yes

C. Shareable across KBs: No; Multi-Level: No

D. Shareable across KBs: Yes; Multi-Level: Yes

Correct Answer: B

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