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**QUESTION 1**

A company that specialized in manufacturing vending machines for books has been in business for 10 years. As the e-book and online retailing grow, the company perceived that a change is required to respond to the new emerging market forces. However, the change should focus on reusability as much as possible to reduce expenses. After analyzing the current state with the business subject matter experts, the business analyst (BA) proposed investing in a new business line of vending machines that sell pay per use mobile device phone fast charging stations.

Due to the urgency of this change, the BA was asked to finalize requirements elicitation in the shortest possible time.

The BA was able to complete requirements elicitation activities in a short period of time.

Which type of elicitation approach did the BA use?

- A. Experiment
- B. Collaborative
- C. Estimation
- D. Research

Correct Answer: A

QUESTION 2

The stakeholders are interested in ensuring that expected value is assessed prior to acceptance. To determine if the solution is providing expected value and ensure the accuracy of the measurements, the stakeholders and the business analyst (BA) determine that they need to measure:

- A. performance, trends, and variances
- B. benefits, penalties, and costs
- C. impacts, problems, and dependencies
- D. strategy, solution, and scope

Correct Answer: A

QUESTION 3

A business analyst (BA) wants to estimate the potential value delivered by a set of requirements and design options by targeting a small group of stakeholders to understand their perceived value and expectations. The BA is going to organize a discussion during which feedback is collected.

Which technique will be used?

- A. Focus Group
- B. Brainstorming



C. Survey

D. Group interview

Correct Answer: A

QUESTION 4

During the testing phase, a new requirement surfaced and the stakeholder asked the developer to modify the code without informing the business analyst (BA). The BA became aware of the new functionality after a defect was raised against another component of the design. The BA can keep this situation from occurring in the future by creating a:

A. stakeholder engagement plan

B. change control process

C. risk strategy

D. prioritization approach

Correct Answer: B

QUESTION 5

You are the business analyst for your organization and are currently with several key stakeholders as part of the determination of which business analysis approach is most appropriate for the current project.

Which one of the following is not a stakeholder that is considered when completing the business analysis planning and monitoring task to determine a business analysis approach?

A. Tester

B. Project manager

C. Regulator

D. Functional management

Correct Answer: D

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