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**QUESTION 1**

Which of the following is considered by the Boston Box?

- A. Power/influence.
- B. Impact.
- C. Market share.
- D. Gross profit.

Correct Answer: C

QUESTION 2

In a particular organization it is common practice to call all managers by their first name. It is part of the culture of the organization. Newcomers are quickly corrected if they do not follow this informal approach. What would knowing about this convention be classified as in Requirements Engineering?

- A. Explicit individual knowledge.
- B. Tacit individual knowledge.
- C. Explicit corporate knowledge.
- D. Tacit corporate knowledge.

Correct Answer: D

QUESTION 3

The table below shows the costs and savings associated with a project. In which of the following years does the project break even?

| Item | Year 0 | Year 1 | Year 2 | Year 3 | Year 4 |
|----------------------|----------|----------|----------|----------|----------|
| Hardware | £250,000 | £0 | £0 | £0 | £0 |
| Software Acquisition | £75,000 | £0 | £0 | £0 | £0 |
| Maintenance | £10,000 | £11,000 | £12,000 | £13,000 | £14,000 |
| User Training | £5,000 | £0 | £0 | £0 | £0 |
| | | | | | |
| Savings | £40,000 | £100,000 | £100,000 | £100,000 | £100,000 |

- A. Year 2.
- B. Year 3.
- C. Year 4.



D. The project does not pay back within the four year period.

Correct Answer: C

QUESTION 4

Which of the following is likely to be shown as a process in a swim-lane diagram of a library book borrowing system?

- A. Book.
- B. Librarian.
- C. Borrowing Limit.
- D. Borrow book.

Correct Answer: D

QUESTION 5

An analyst is defining the requirements for an online booking system and wishes to show the business managers the look and feel of the system in order to elicit usability requirements. What investigation technique should the analyst use?

- A. Workshops.
- B. Interviewing.
- C. Ethnographic study.
- D. Prototyping.

Correct Answer: D

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