



# C\_TSCM62\_67<sup>Q&As</sup>

SAP Certified Application Associate - Sales and Distribution, ERP 6.0  
EhP7

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#### QUESTION 1

Which of the following elements can directly influence whether an availability check will be performed? (Choose two)

- A. The schedule line category in the sales document
- B. The item category in the sales document
- C. The delivery type
- D. The checking group in the material master

Correct Answer: AD

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#### QUESTION 2

What are the consequences when you change the payer at header level in a sales order? (Choose two)

- A. The partner function "Payer" is changed in the sold-to customer master.
- B. The partner function "Bill-to party" is changed to the new payer.
- C. Receivables resulting from the sales order are posted to the new payer.
- D. Any additional sales order items are given the payment terms for the new payer.

Correct Answer: CD

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#### QUESTION 3

You want to combine items from different sales orders into one delivery document.

Which common characteristics are required? (Choose two.)

- A. Payment terms
- B. Ship-to party
- C. Shipping point
- D. Order type

Correct Answer: BC

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#### QUESTION 4

What can you do if you configure only the account group when you define Account Groups and Field Selections for Customers?



- A. You can hide fields in the customer master.
- B. You can create and add new fields to the customer master.
- C. You can determine the account determination procedure.
- D. You can define two number ranges per account group.

Correct Answer: A

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#### QUESTION 5

Your customer wants to use warehouse transfer orders for picking when processing a delivery using lean warehouse management.

How do you achieve this? (Choose two)

- A. Activate the sales document type for warehouse management.
- B. Assign a warehouse number to a combination of plant and storage location in the organizational structure.
- C. Activate the sales document type for lean warehouse management.
- D. Activate the assigned warehouse number as a lean warehouse.

Correct Answer: BD

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