

C_TSCM62_67^{Q&As}

SAP Certified Application Associate - Sales and Distribution, ERP 6.0 EhP7

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QUESTION 1

Which procedure can you assign to a schedule line category?

- A. Incompletion procedure
- B. Pricing procedure
- C. Partner determination procedure
- D. Material determination procedure

Correct Answer: A

QUESTION 2

A customer is to be billed on the last day of every month, regardless of when the order and the delivery are processed.

Which procedure fulfills this requirement?

- A. Maintain a factory calendar with a single date per month and assign it to the customer master record of the payer.
- B. Maintain a billing date profile and assign it to the sales document type.
- C. Maintain a customer-specific billing due list variant and schedule a periodic job.
- D. Use the condition technique and assign a billing date determination profile to the customer master record of the payer.

Correct Answer: A

QUESTION 3

What can you identify in the customer material information record? (Choose three.)

- A. The customer material number
- B. The customer-specific price
- C. A specific delivery agreement
- D. A specific delivering plant
- E. A specific route schedule

Correct Answer: ACD

QUESTION 4



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Your sales representative wants to enter a discount that should only be entered manually in the pricing screen of a sales order.

How do you implement this business requirement? (Choose two)

- A. Define a new condition type without an access sequence.
- B. Define a new condition type and mark it as a group condition.
- C. Assign an access sequence to the condition type.
- D. Mark the condition type within the pricing procedure as a manual condition.

Correct Answer: AD

QUESTION 5

Which of the following statements regarding partner determination are correct? (Choose two)

- A. The origin of partners that are automatically determined during the creation of sales documents is controlled using a condition type.
- B. When you create a standard order, the permitted partners are automatically copied from the customer master to the document.
- C. In a partner determination procedure, all allowed partner functions are listed.
- D. Partner determination procedures can be defined in sales documents at header, item, and schedule-line level.

Correct Answer: BC

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