



# C\_TSCM62\_67<sup>Q&As</sup>

SAP Certified Application Associate - Sales and Distribution, ERP 6.0  
EhP7

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**QUESTION 1**

As a member of the project team, you are asked to set up the system so that user has to enter an order reason when processing a sales order. It should be possible to save the incomplete order, but further processing should not be possible until the Order Reason field is filled.

How do you implement this requirement?

- A. You define an incompletion procedure with the Order Reason field and mark it as mandatory.
- B. You define an incompletion procedure with the Order Reason field and assign a status group in which the fields General, Delivery, and Billing Document are selected.
- C. You define an incompletion procedure with the Order Reason field, assign it to the sales document type, and set the status to "released for further process steps".
- D. You define an incompletion procedure with the Order Reason field and assign it to a sales document type that has the "Incompletion Message" indicator set.

Correct Answer: B

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**QUESTION 2**

Which time elements are included in backward scheduling for a sales order? (Choose two.)

- A. Transit time
- B. Loading time
- C. Shipping processing time
- D. Planned delivery time

Correct Answer: AB

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**QUESTION 3**

Which of the following is a prerequisite for using billing plans with down payments in an integrated SD-FI process?

- A. The requested down payment is determined as a separate item in the sales order by using item category determination.
- B. The standard billing type F2 must be used in the billing plan for the down payment.
- C. A sales order must be created with a milestone billing plan that contains the required down payment billing type and date.
- D. A sales order must be created with an installment plan that uses terms of payment to control the down payment.

Correct Answer: C

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#### QUESTION 4

You want to adjust an output in the order-to-cash part of your business.

Which of the following do you have to consider when you make the change? (Choose two)

- A. Each output type can have only one transmission medium assigned to it.
- B. The permitted transmission mediums are assigned to the output type in Customizing.
- C. The access sequence of the output determination procedure defines which document data is shown in the output presentation.
- D. You must enhance the form that is assigned to the output type if you want to include new document fields in an output.

Correct Answer: BD

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#### QUESTION 5

Which of the following is a prerequisite to ensure the explosion of a bill of material in the sales document?

- A. For the sales document type, set the Bill of material explosion checkbox.
- B. The item category of the main item must have the correct settings.
- C. The schedule line category of the main item must have the correct settings.
- D. The component item categories must be determined using the item usage: BOM.

Correct Answer: B

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