



# C\_TSCM62\_67<sup>Q&As</sup>

SAP Certified Application Associate - Sales and Distribution, ERP 6.0  
EhP7

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### QUESTION 1

Which elements determine a shipping point automatically? (Choose three.)

- A. Delivering plant
- B. Storage condition
- C. Transportation group
- D. Shipping condition
- E. Loading group

Correct Answer: ADE

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### QUESTION 2

You want to combine items from different sales orders into one delivery document.

Which common characteristics are required? (Choose two.)

- A. Payment terms
- B. Ship-to party
- C. Shipping point
- D. Order type

Correct Answer: BC

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### QUESTION 3

According to the system, there is no stock available; however, you still receive a confirmed schedule line in the sales order.

What is the reason for this confirmation?

- A. Inventory management creates a stock transfer when the sales order is saved.
- B. The availability check was carried out, and on saving, the system immediately rescheduled the sales order according to the customer priority.
- C. The availability check that was carried out included a replenishment lead time in the scope of check.
- D. The system automatically searches other plants for inventory and transfers this inventory to the plant with zero inventory in the sales order.

Correct Answer: C

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#### QUESTION 4

Which of the following combinations is valid for the plant assignment in Sales and Distribution?

- A. Sales organization and loading group
- B. Sales organization and shipping point
- C. Sales organization and distribution channel
- D. Sales organization and division

Correct Answer: C

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#### QUESTION 5

Where do you maintain indicators to activate the rebate processing? (Choose three.)

- A. Payer master record
- B. Billing document type
- C. Sales organization
- D. Sales document type
- E. Sold-to party master record

Correct Answer: ABC

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