



# C\_TSCM62\_66<sup>Q&As</sup>

SAP Certified Application Associate - Sales and Distribution, ERP 6.0  
EhP6

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#### QUESTION 1

Which of the following elements can directly influence whether an availability check will be performed? (Choose two)

- A. The schedule line category in the sales document
- B. The item category in the sales document
- C. The delivery type
- D. The checking group in the material master

Correct Answer: AD

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#### QUESTION 2

When you create a new sales order, which master data is automatically copied to the sales order? (Choose two)

- A. The incoterms from the sales area data of the sold-to party
- B. The price list from the general data of the bill-to-party
- C. The terms of payment from the company code data
- D. The agreement on partial deliveries from the sales area data of the ship-to party

Correct Answer: AD

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#### QUESTION 3

What is the difference between the SAP sales documents Delivery Free-of-Charge and Subsequent Delivery Free-of-Charge?

- A. Subsequent Delivery Free-of-Charge requires a mandatory reference to a sales document. Delivery Free-of-Charge does not have this requirement.
- B. Subsequent Delivery Free-of-Charge uses item category KLN, which carries out no pricing and no billing. Delivery Free-of-Charge uses item category TAN, which carries out pricing and billing.
- C. Delivery Free-of-Charge must be created with reference to a preceding invoice. Subsequent Delivery Free-of-Charge can be created with reference to an invoice or sales order.
- D. Subsequent Delivery Free-of-Charge is only created in case of partial deliveries. Delivery Free-of-Charge is created with reference to return deliveries only.

Correct Answer: A

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#### QUESTION 4



A customer is to be billed on the last day of every month, regardless of when the order and the delivery are processed.

Which procedure fulfills this requirement?

- A. Use the condition technique and assign a billing date determination profile to the payer's customer master record.
- B. Maintain a factory calendar with a single date per month and assign it to the payer's customer master record.
- C. Maintain a customer-specific billing due list variant and schedule a periodic job.
- D. Maintain a billing date profile and assign it to the sales document type.

Correct Answer: B

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#### QUESTION 5

When the delivery document is created, the system can perform checks at item level to ensure compliance with business requirements.

What elements can be checked by the system at item level? (Choose three)

- A. Billing date
- B. Minimum quantity
- C. Zero quantity
- D. Route to the customer
- E. Overdelivery

Correct Answer: BCE

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