

C_TSCM62_65^{Q&As}

SAP Certified Application Associate - Order Fulfillment with SAP ERP 6.0 EHP5

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QUESTION 1

What steps are included in the cash sales process? (Choose three)

- A. When you save the cash sales, the system prints a document that can be given to the customer as an invoice. This document is controlled with output type RD03.
- B. There is no need for a delivery because the customer receives the products immediately.
- C. When you save the cash sales, the system prints a document BA00 that can be given to the customer as an order confirmation.
- D. When you save the cash sales, the system automatically creates a delivery.
- E. The system does not print invoices during billing.

Correct Answer: ADE

QUESTION 2

Assigning sales organizations to company codes builds integration between SD and FI.

Which of the following statements regarding the assignment of sales organizations to company codes are correct? (Choose two)

- A. Sales organizations are assigned to company codes indirectly using the sales area.
- B. Several sales organizations can be assigned to one company code.
- C. Each sales organization is assigned to just one company code.
- D. A sales organization can be assigned to several company codes.

Correct Answer: BC

QUESTION 3

What is the difference between the SAP sales documents "Delivery Free-of-Charge" and "Subsequent Delivery Free-of-Charge"?

- A. Subsequent Delivery Free-of-Charge uses the item category KLN, which carries out no pricing and no billing. Delivery Free-of-Charge uses the item category TAN, which carries out pricing and billing.
- B. Delivery Free-of-Charge must be created with reference to a preceding invoice. Subsequent Delivery Free-of-Charge can be created with reference to an invoice or sales order.
- C. Subsequent Delivery Free-of-Charge uses the billing type \\'Pro Forma Invoice for Delivery\\' (F8). Delivery Free-of-Charge is not invoiced.
- D. Subsequent Delivery Free-of-Charge requires a mandatory reference to a sales document. Delivery Free-of-Charge does not have this requirement.

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Correct Answer: D

QUESTION 4

You have maintained condition records for a sales discount on different levels. If multiple condition records for this discount are found within a sales order, only the best condition for the customer should be active.

How do you implement this business requirement?

- A. Implement hierarchy accesses.
- B. Maintain condition exclusions.
- C. Maintain a separate pricing procedure.
- D. Use group conditions.

Correct Answer: B

QUESTION 5

After you have saved the billing document, the following message appears in the status bar: Document 90036111 saved (no accounting document generated).

What are the possible reasons why no accounting document has been created? (Choose two)

- A. A posting block was set for the billing document type. This prevents the creation of the FI accounting documents. However, controlling documents were generated.
- B. The reference number and assignment number differ. Therefore, accounting documents cannot be generated.
- C. In the billing type used, there is a configured posting block. Therefore, the blocked billing document has to be released.
- D. The account determination cannot determine an account, or determines an account that cannot be posted to automatically.

Correct Answer: CD

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