



C_TS462_2022^{Q&As}

SAP Certified Application Associate - SAP S/4HANA Sales 2022

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QUESTION 1

Which time components are used to calculate the confirmed delivery date in a sales order? Note: There are 2 correct answers to this question.

- A. Loading time of the shipping point
- B. Transit time of the route
- C. Transportation lead time of the forwarding agent
- D. Pick/pack time of the warehouse number

Correct Answer: AD

QUESTION 2

How can you reduce the maintenance effort for customer master data? Note: There are 2 correct answers to this question.

- A. Use the common master data concept.
- B. Use multi-address handling.
- C. Use business partner roles.
- D. Use customer-vendor integration.

Correct Answer: AC

QUESTION 3

Which of the following is a prerequisite for billing?

- A. You need a sales document type that is configured to be billing relevant.
- B. You need a billing type that is configured to be billing relevant.
- C. You need an order item category that is configured to be billing relevant.
- D. You need an billing item category that is configured to be billing relevant.

Correct Answer: C

QUESTION 4

How can you manage which materials can be released for a value contract? Note: There are 2 correct answers to this question.



- A. Set up the dependent profitability segment for the value contract.
- B. Assign a sales item proposal to the value contract.
- C. Assign an assortment module to the value contract.
- D. Assign a product hierarchy to the value contract.

Correct Answer: CD

QUESTION 5

What can you set up in copying control for billing documents? Note: There are 2 correct answers to this question.

- A. Update document flow
- B. Billing type for cancellation
- C. Update pricing
- D. Assignment number

Correct Answer: AD

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