



C_TS462_2022^{Q&As}

SAP Certified Application Associate - SAP S/4HANA Sales 2022

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QUESTION 1

Which of the following is a prerequisite for billing?

- A. You need a sales document type that is configured to be billing relevant.
- B. You need a billing type that is configured to be billing relevant.
- C. You need an order item category that is configured to be billing relevant.
- D. You need an billing item category that is configured to be billing relevant.

Correct Answer: C

QUESTION 2

Which time components are used to calculate the confirmed delivery date in a sales order? Note: There are 2 correct answers to this question.

- A. Loading time of the shipping point
- B. Transit time of the route
- C. Transportation lead time of the forwarding agent
- D. Pick/pack time of the warehouse number

Correct Answer: AD

QUESTION 3

You are configuring the organizational structure in your system. Which assignments are possible? Note: There are 3 correct answers to this question.

- A. Assign a plant to multiple sales organizations/distribution channels.
- B. Assign multiple loading points to a plant.
- C. Assign multiple plants to one company code.
- D. Assign multiple distribution channels to one company code.
- E. Assign a shipping point to multiple plants.

Correct Answer: ACE

QUESTION 4

You want to use billing as part of the sales process. Which organizational units must be configured? Note: There are 2



correct answers to this question.

- A. Profit center
- B. Business area
- C. Company code
- D. Sales organization

Correct Answer: CD

QUESTION 5

You investigate the standard behavior of the two sales document types Delivery Free of Charge (FD) and Subsequent Delivery Free of Charge (SD). What do you find out? Note: There are 2 correct answers to this question.

- A. Documents of both document types can use the same item category.
- B. In both cases, materials are priced and billed normally but the shipping is free of charge.
- C. A Subsequent Delivery Free of Charge has to be created with reference to a preceding document.
- D. A Delivery Free of Charge is used to deliver material due to a complaint.

Correct Answer: AC

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