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SAP Certified Application Associate - SAP S/4HANA Sales 2020

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QUESTION 1

What are characteristics of decision table processing, as used in BRF+ based output management?

- A. It is possible to evaluate the content of condition column cells by using comparison operators or value ranges
- B. Each table row may contain multiple condition column cells but only one result column cell
- C. Every condition column is processed in sequence. In each condition column, every row is processed from top to bottom
- D. Every table row is processed in sequence. In each row, every condition column cell is processed from right to left

Correct Answer: D

QUESTION 2

How do you limit the choice of order reasons for a sales document?

- A. Assign the permitted reasons to the relevant sales item category
- B. Assign the permitted order reasons to the relevant sales organization
- C. Specify the permitted order reasons in the relevant customer master
- D. Specify the permitted reasons in the customer material info record

Correct Answer: B

QUESTION 3

You maintain a sales order with several items and apply a freight charge. The system should automatically distribute the freight charge among the items based on the net value.

What do you need to do?

- A. Set up the freight charge as a header condition
- B. Set the condition index indicator for the freight charge
- C. Set up the same item category for each item
- D. Set up condition type groups for the freight charge

Correct Answer: D

QUESTION 4

You want to set up a condition type so that it can only be entered manually in a sales order.



What options do you have to achieve this? (Choose three.)

- A. Set up the condition type as a header condition.
- B. Set up the condition type without an access sequence.
- C. Set up the condition type as a group condition.
- D. Set the manual entries indicator in the condition type.
- E. Set the manual indicator for the condition type in the pricing procedure.

Correct Answer: ABE

QUESTION 5

How does the rush order process differ from the standard order process?

- A. Shipping output is based on the sales order
- B. A stock availability check is not performed
- C. A special type of outbound delivery is used
- D. An outbound delivery is created automatically

Correct Answer: D

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