



C_TS462_2020^{Q&As}

SAP Certified Application Associate - SAP S/4HANA Sales 2020

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QUESTION 1

Which information comes from the payer? (Choose two.)

- A. Billing address
- B. Shipping conditions
- C. Payment terms
- D. Invoicing list scheduling

Correct Answer: CD

QUESTION 2

What are some characteristics of the process flow in SAP S/4HANA? (Choose two.)

- A. The process flow supports direct navigation to applications that can be used to solve problems
- B. Color coding is used to indicate the status of a document
- C. The status of a document is predicted using Artificial Intelligence (AI) algorithms
- D. Issue solving is supported by a wizard based on Machine Learning (ML)

Correct Answer: AC

QUESTION 3

Your outbound deliveries must automatically determine storage locations.

Where do you activate this?

- A. Outbound deliver type
- B. Route
- C. Shipping point
- D. Outbound delivery item category

Correct Answer: C

QUESTION 4

The delivering plant should be determined automatically for a sales order item.



Which master data sources can be used to achieve this? (Choose three.)

- A. Material determination
- B. Material listing
- C. Customer material info record
- D. Ship-to party
- E. Material master

Correct Answer: CDE

QUESTION 5

You want to automatically supply your customers with another material if the ordered material is not available.

How would you do this?

- A. Create a material determination record with an appropriate substitution reason
- B. Ensure future replenishments of the ordered material are excluded from the material availability check
- C. Deactivate the material availability check and use material determination instead
- D. Create a material listing that includes both the ordered and substitution materials

Correct Answer: D

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