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**QUESTION 1**

A customer orders five different materials. Because these materials are available at different dates and times, the customer agrees to partial deliveries where necessary. However, they want to minimize the number of partial deliveries. What should you do to enable partial deliveries for the order, while ensuring as few deliveries as possible? Choose the correct answer.

- A. Set the delivery block until all items are fully confirmed.
- B. Set complete delivery required in the order header.
- C. Set multiple part al deliveries to be allowed for each order item.
- D. Set complete delivery required for each order item.

Correct Answer: C

QUESTION 2

You need to trigger free goods determination in a sales documenting a standard SAP S/4HANA system, which elements influencethe item category determination of the free goods item (TANN)? Choose Two correct answers.

- A. Material qualifies for discount in kind indicator
- B. Higher-level item category
- C. Material price group
- D. Item usage

Correct Answer: BD

QUESTION 3

In a customer system, a text item is transferred from a sales order to an outbound delivery. Which setting enables this? Choose the correct answer.

- A. The delivery item category must contain a movement type.
- B. The sales item category for the text item must contain a movement type.
- C. The sales item category must be relevant for delivery.
- D. The delivery document type must allow text items.

Correct Answer: D

QUESTION 4



A business user grants his customer a special price. This special price should ignore all possible discounts that may be applicable in a sales order for this customer. What must the business user do? Choose the correct answer.

- A. Set the Exclusion indicator in the condition record of the discounts.
- B. Set the Exclusion indicator in the condition record for the special price.
- C. Activate the Condition Update indicator in the condition record of the discounts.
- D. Maintain a maximum condition value in the condition record for the special price.

Correct Answer: A

QUESTION 5

Which organizational units must you set up for billing? Choose Two correct answers.

- A. Profit centre
- B. Company code
- C. Sales area
- D. Business area

Correct Answer: BC

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