C_TS460_2021^{Q&As}

SAP Certified Application Associate - SAP S/4HANA Sales 2021 Upskilling

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QUESTION 1

You want to maintain a freight charge that is determined automatically and should be based on the gross weight of all order items. How can you achieve this? Choose the correct answer.

A. Set the condition type as a header condition.

B. Set the Condition on Index indicator for the conditiontype.

C. Set the Condition Update indicator for the condition type.

D. Set the condition type as a group condition.

Correct Answer: D

QUESTION 2

In the SAP organizational structure for sales, which entity represents your strategy to distribute goods and/ or services to your customers? Choose the correct answer.

A. Sales group

B. Sales organization

C. Distribution channel

D. Division

Correct Answer: C

QUESTION 3

Your project uses the new output managementin SAP S/4HANA. What must you create to print the order confirmation immediately after the order is saved? Choose the correct answer.

A. Output message

B. Decision table entry

C. Transmission medium

D. Condition record

Correct Answer: C

QUESTION 4

A business user needsto display the document flow for a sales process and visualize all relevant preceding and subsequent documents. Which activities do you suggest? Choose Two correct answers.

A. Go to the material document and select the icon Display Document Flow.

B. Go tothe Manage Sales Orders app on the SAP Fiori launchpad and select a sales order.

C. Go to the accounting document and select the icon Display Document Flow.

D. Go to the sales order and select the icon Display Document Flow.

Correct Answer: BD

QUESTION 5

In complaints processing in a standard SAP S/4HANA system, which documents can only be created with reference to a billing document? Choose Two correct answers.

A. Invoice correction request

B. Credit memo request

C. Invoice cancellation

D. Subsequentdelivery free of charge

Correct Answer: AC

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