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SAP Certified Application Associate - SAP S/4HANA Sales 2020 Upskilling

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QUESTION 1

What is the purpose of the condition type within the pricing process? Choose the correct answer.

- A. To define the key fields of a pricing condition record
- B. To control the properties of pricing conditions
- C. To define which condition types are used and in which sequence
- D. To control the pricing procedure for each document

Correct Answer: C

QUESTION 2

For sales order items that are to be picked in a warehouse managed by SAP Extended Warehouse Management (SAP EWM), an outbound delivery is created with reference to the sales order and replicated to SAP EWM. Which type of SAP EWM document is created as a direct result of this replication? Choose the correct answer.

- A. An outbound delivery order is created. This is used for the creation of warehouse tasks to manage the pick.
- B. An EWM outbound delivery is created. This is used for the creation of a warehouse order to manage the pick.
- C. A warehouse order is created. This is used for the creation of warehouse tasks to manage the U pick.
- D. A series of warehouse tasks is created. These tasks are grouped into an outbound delivery order, which is used to manage the pick.

Correct Answer: A

QUESTION 3

For which master data can you reduce maintenance using the common master data concept? Choose Two correct answers.

- A. Output master record
- B. Customer master record
- C. Condition master record
- D. Customer-material information master record

Correct Answer: BC

QUESTION 4

To what do you assign a material exclusion procedure? Choose the correct answer.



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- A. Sales itemcategory
- B. Schedule line category
- C. Sales document type
- D. Copy control for sales documents

Correct Answer: C

QUESTION 5

You need to trigger freegoods determination in a sales document In a standard SAP S/4HANA system, which elements influence the item category determination of the free goods item (TANN)? Choose Two correct answers.

- A. Material price group
- B. Higher-level item category
- C. Materialqualifies for discount in kind indicator
- D. Item usage

Correct Answer: BD

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