

C_TS460_2020^{Q&As}

SAP Certified Application Associate - SAP S/4HANA Sales 2020 Upskilling

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QUESTION 1

Which master data can you use for automatic determination of the delivering plant ina sales order? Choose Three correct answers.

- A. Material master
- B. Ship-to party
- C. Customer material info record
- D. Customer hierarchy
- E. Sold-to party

Correct Answer: ABC

QUESTION 2

Which sales document type do you use to supply specified quantities on defined dates? Choose the correct answer.

- A. Quantity contract
- B. Value contract
- C. Master contract
- D. Scheduling agreement
- Correct Answer: D

QUESTION 3

A customer learns that SAP S/4HANA reporting uses Core Data Services (CDS)views. What are some advantages of using these? Choose Two correct answers.

A. CDS views can be combined with the analytical engine of embedded BW to provide more advanced reporting options.

B. CDS views present a persistent data layer that speeds up reporting.

C. CDS views allow for the reuse of existing reporting authorizations due to full ASAP integration.

D. CDS views replace SAP Smart Business cockpits.

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Correct Answer: AB
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QUESTION 4



What do you need to consider when you create a condition record for pricing? Choose the correct answer.

- A. You have to set a time frame for each condition record.
- B. You can create condition records for header conditions.
- C. You can create condition records for condition types that are selected as manual in the pricing procedure.
- D. You have a limit of Iscale levelsfor each condition record.

Correct Answer: A

QUESTION 5

Where can you set the condition exclusion indicator? Choose Two correct answers.

- A. Condition supplements
- B. Condition record
- C. Pricing procedure
- D. Condition type
- Correct Answer: BD

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