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QUESTION 1

Which of the following assignments are possible when you set up organizational units for sales? Choose Three correct answers.

- A. Assign a shipping point to multiple plants.
- B. Assign a plant to multiple company codes.
- C. Assign a plant to multiple sales organizations/distribution channels.
- D. Assign multiple plants to one sales organization/distribution channel.
- E. Assign multiple divisions to one company code.

Correct Answer: ACD

QUESTION 2

You want to maintain a freight charge that is determined automatically and should be based on the gross weight of all order items. How can you achieve this? Choose the correct answer.

- A. Set the condition type as a header condition.
- B. Set the Condition on Index indicator for the condition type.
- C. Set the Condition Update indicator for the condition type.
- D. Set the condition type as a group condition.

Correct Answer: D

QUESTION 3

Which master data can you use for automatic determination of the delivering plant in a sales order? Choose Three correct answers.

- A. Ship-to party
- B. Customer hierarchy
- C. Sold-to party
- D. Material master
- E. Customer material info record

Correct Answer: ADE



QUESTION 4

You set up partner determination. To which elements do you assign the partner determination procedure? Choose Two correct answers.

- A. Account group
- B. Delivery type
- C. Delivery item category
- D. Customer hierarchy node

Correct Answer: AB

QUESTION 5

What are some features of the Sales OrderFulfilment Monitor app? Choose Two correct answers.

- A. The monitor highlights problems that occur within the processes.
- B. Issues in the process can be resolved directly from the process flow within the app.
- C. The app shows cost simulations for all possible order fulfilment scenarios.
- D. Different icon shapes indicate the different types of issues.

Correct Answer: AB

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