

C_TS460_1909^{Q&As}

SAP Certified Application Associate - SAP S/4HANA Sales 1909 Upskilling

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QUESTION 1

When you migrate customer information from SAP ERP to SAP S/4HANA, what must you do? Please choose the correct answer.

- A. Convert all vendors to customer master transactions
- B. Update all custom code that calls customer master transactions
- C. Convert all open sales orders to the new data model
- D. Convert all customers and vendors to business partners

Correct Answer: D

QUESTION 2

Which of the following settings can you configure in the sales document type? There are 3 correct answers to this question.

- A. Delivery relevance
- B. Mandatory reference
- C. Schedule lines allowed
- D. Immediate delivery
- E. Default billing type
- Correct Answer: BDE

QUESTION 3

In SAP S/4HANA, what does SAP Extended Warehouse Management (SAP EWM) determine during sales order fulfillment? Please choose the correct answer.

- A. The sequence of transport unit unloading
- B. The optimal utilization of container space
- C. The applicable putaway strategy
- D. The stocked and suitable storage bins

Correct Answer: D

QUESTION 4



What type of framework is SAP Smart Business? Please choose the correct answer.

- A. Open framework
- B. Hybrid framework
- C. Closed framework
- D. Transactional framework

Correct Answer: A

QUESTION 5

You want to be able to maintain a new partner function in the customer role of the business partner master and have it copied as a proposal to the sales order. How do you achieve this? There are 2 correct answers to this question.

A. Include the new partner function in the partner determination procedure of the relevant account group

B. Include the new partner function in the relevant copy control from the customer role of the business partner master to sales documents

C. Mark the new partner function as relevant for sales documents and customer role of the business partner master.

D. Ensure that the customer role of the business partner master is the source for the new partner function in the sales order

Correct Answer: AB

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