

# C\_TS460\_1909<sup>Q&As</sup>

SAP Certified Application Associate - SAP S/4HANA Sales 1909 Upskilling

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#### **QUESTION 1**

What are characteristics of text determination? There are 2 correct answers to this question.

- A. The text type in the procedure can be set as mandatory
- B. Pricing condition record texts can be used as a standard text source
- C. Text determination uses condition records
- D. The access step in the access sequence has a text source

Correct Answer: AD

#### **QUESTION 2**

What is maintained in a pricing procedure? There are 2 correct answers to this question.

- A. Condition table
- B. Condition type
- C. Access sequence
- D. Step

Correct Answer: BD

#### **QUESTION 3**

What characterizes the use of SAP CoPilot? There are 2 correct answers to this question.

- A. The user can use natural language to access and work with SAP business applications and solutions.
- B. When opened on a desktop, SAP CoPilot appears as a panel floating on top of the SAP Fiori launchpad.
- C. An utterance is a shot code used to interact with SAP CoPilot to trigger a specific event.
- D. To access existing charts, the user can choose a chat from the in the Digital Assistant view.

Correct Answer: AB

#### **QUESTION 4**

Which process step is mandatory in outbound delivery? Please choose the correct answer.

- A. Transportation planning
- B. Picking



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- C. Posting the goods issue
- D. Packing

Correct Answer: C

#### **QUESTION 5**

What kind of billing plan is used to set up down payments for a sales process? Please choose the correct answer.

- A. Payment plan
- B. Milestone billing
- C. Installment plan
- D. Periodic billing

Correct Answer: B

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