



C_TS460_1809^{Q&As}

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Sales 1809 Upskilling

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QUESTION 1

What are standard Sales and Distribution text sources? There are 3 correct answers to this question.

- A. Condition master
- B. Material master
- C. Preceding document
- D. Customer role of the business partner master
- E. Output master

Correct Answer: BCD

QUESTION 2

Which steps must be completed to implement a new SAP Fiori tile for a specific evaluation? There are 3 correct answers to this question.

- A. Create a new KPI
- B. Create the tile and assign it to the KPI
- C. Create the exception report in the background system
- D. Define the required thresholds
- E. Create the tile and assign it to the evaluation

Correct Answer: ADE

QUESTION 3

Which process step is mandatory in outbound delivery? Please choose the correct answer.

- A. Transportation planning
- B. Picking
- C. Posting the goods issue
- D. Packing

Correct Answer: C

QUESTION 4



Which organizational elements are mandatory for the order-to-cash process? There are 2 correct answers to this question.

- A. Warehouse number
- B. Company code
- C. Plant
- D. Business area

Correct Answer: BC

QUESTION 5

If you change customer master data in a business partner, which data is updated automatically in the existing sales orders for that customer?

Please choose the correct answer.

- A. Shipping conditions
- B. Payment terms
- C. Incoterms
- D. Address

Correct Answer: D

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