



C_TS460_1809^{Q&As}

C_TS460_1809 : SAP Certified Application Associate - SAP S/4HANA
Sales 1809 Upskilling

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**QUESTION 1**

Which organizational elements are mandatory for the order-to-cash process? There are 2 correct answers to this question.

- A. Warehouse number
- B. Company code
- C. Plant
- D. Business area

Correct Answer: BC

QUESTION 2

What can you do in the Sales Order Fulfillment Monitor? There are 2 correct answers to this question.

- A. Execute order-related billing
- B. Monitor sales orders in critical stages
- C. Check and edit the payment terms on header and/or item level
- D. Start automatic pricing update for all sales orders

Correct Answer: AB

QUESTION 3

In SAP S/4HANA Sales, which steps in the sale from stock process are optional? There are 2 correct answers to this question.

- A. Create sales order
- B. Calculate freight costs
- C. Create delivery
- D. Create sales quotation

Correct Answer: BD

QUESTION 4

What must be set up to establish the interface between Sales and Distribution and Financial Accounting? Please choose the correct answer.



- A. Data transfer routine
- B. General billing interface
- C. Copy control for accounting
- D. Account determination

Correct Answer: D

QUESTION 5

Which of the following are primary functions of EWM? There are 3 correct answers to this question.

- A. Physical inventory management
- B. Stock transfers
- C. Consolidation and deconsolidation
- D. Inventory management at storage bin level
- E. Cross-docking

Correct Answer: ABE

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