



C_TS460_1809^{Q&As}

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Sales 1809 Upskilling

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**QUESTION 1**

You want to be able to maintain a new partner function in the customer role of the business partner master and have it copied as a proposal to the sales order. How do you achieve this? There are 2 correct answers to this question.

- A. Ensure that the customer role of the business partner master is the source for the new partner function in the sales order
- B. Mark the new partner function as relevant for sales documents and customer role of the business partner master.
- C. Include the new partner function in the relevant copy control from the customer role of the business partner master to sales documents
- D. Include the new partner function in the partner determination procedure of the relevant account group

Correct Answer: CD

QUESTION 2

Which organizational unit is used for interim storage in EWM? Please choose the correct answer.

- A. Door
- B. Staging area
- C. Storage location
- D. Activity area

Correct Answer: B

QUESTION 3

Which of the following are tables in the SAP S/4HANA sales data model? There are 2 correct answers to this question.

- A. Status Header
- B. Business Data
- C. LIS Table (Credit Management)
- D. Document Flow (Simplified)

Correct Answer: BD

QUESTION 4

What are characteristics of the make-to-order process with Assembly Processing? There are 2 correct answers to this question.



- A. The sales order requires a phantom item for the transfer of requirement
- B. The sales order directly initiates the posting of the goods issue
- C. The production order is directly created from the sales order
- D. The material is stored in a sales order specific stock

Correct Answer: CD

QUESTION 5

What is used to determine a pricing procedure? There are 3 correct answers to this question.

- A. Sales document type
- B. Sales area
- C. Sold-to party
- D. Ship-to party
- E. Item category

Correct Answer: ABC

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