



# C\_TS460\_1809<sup>Q&As</sup>

C\_TS460\_1809 : SAP Certified Application Associate - SAP S/4HANA  
Sales 1809 Upskilling

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### QUESTION 1

Which characteristics apply to listing and exclusion? There are 2 correct answers to this question.

- A. A single sales document can have both a listing and exclusion procedures assigned simultaneously
- B. The listing and exclusion procedures are determined the same way as a pricing procedure in a sales order
- C. Listing and exclusion is based on the condition technique
- D. An existing condition record for a listing can be switched to an exclusion

Correct Answer: AC

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### QUESTION 2

Your customer wants to ensure that any subsequent text changes in a source document are automatically transferred to the subsequent document.

Which option in standard Sales and Distribution is available to fulfill this requirement?

Please choose the correct answer.

- A. Copying text
- B. Transfer routine
- C. Referencing text
- D. Requirement routine

Correct Answer: C

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### QUESTION 3

Which elements determine a shipping point automatically? There are 3 correct answers to this question.

- A. Shipping condition
- B. Delivering plant
- C. Loading group
- D. Storage condition
- E. Transportation group

Correct Answer: ABC

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#### QUESTION 4

What does SAP HANA use to classify the usefulness of data? Please choose the correct answer.

- A. Tiers
- B. Confidentiality
- C. Temperatures
- D. Colors

Correct Answer: C

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#### QUESTION 5

What is maintained in a pricing procedure? There are 2 correct answers to this question.

- A. Condition table
- B. Condition type
- C. Access sequence
- D. Step

Correct Answer: BD

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