



C_TS460_1809^{Q&As}

C_TS460_1809 : SAP Certified Application Associate - SAP S/4HANA
Sales 1809 Upskilling

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**QUESTION 1**

You want to use the material determination in sales orders to replace entered materials if they are not available. How can you achieve this? Please choose the correct answer.

- A. Deactivate the availability check in the material master and use the material determination instead
- B. Adjust the access sequence of the material determination to check the available quantities of the materials
- C. Deactivate the ATP check in the schedule line and activate it in the material determination record
- D. Choose a substitution reason with the '\\Automatic\\' substitution strategy for the material determination

Correct Answer: D

QUESTION 2

Your customer wants to ship as much material as possible on a requested date and does NOT want any subsequent deliveries in case of shortage.

What do you set to achieve this requirement?

Please choose the correct answer.

- A. The "No limit to subsequent deliveries" indicator
- B. The "Complete delivery" indicator in the sales order header
- C. The "Only complete delivery (per item) allowed" indicator
- D. The "One delivery with quantity greater than zero has to be created" indicator

Correct Answer: D

QUESTION 3

Your customer wants to ship as much material as possible on a requested date and does NOT want any subsequent deliveries in case of shortage.

What do you set to achieve this requirement?

Please choose the correct answer.

- A. The "No limit to subsequent deliveries" indicator
- B. The "Only complete delivery (per item) allowed" indicator
- C. The "Complete delivery" indicator in the sales order header



D. The "One delivery with quantity greater than zero has to be created" indicator

Correct Answer: D

QUESTION 4

What activity is supported by the Sales Order Fulfillment Monitor? Please choose the correct answer.

- A. Resolve incomplete data
- B. Create sales contracts
- C. Track warehouse orders
- D. Change KPI data for sales

Correct Answer: A

QUESTION 5

What capabilities does SAP S/4HANA embedded analytics provide? There are 2 correct answers to this question.

- A. Real time decision support
- B. Comparison of current data with historical data to identify trends
- C. Automatic update of story boards
- D. Strategic analysis

Correct Answer: AB

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