



C_TS460_1809^{Q&As}

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Sales 1809 Upskilling

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QUESTION 1

What is maintained in a free goods master record? There are 2 correct answers to this question.

- A. The maximum quantity
- B. The item category usage
- C. The calculation rule
- D. The minimum quantity

Correct Answer: CD

QUESTION 2

There are already sales orders in the system. You increase the price of your products and want to invoice the new price for all unbilled sales orders. How can you achieve this? Please choose the correct answer.

- A. Use an invoice list for billing
- B. Use the billing due list for billing
- C. Set the pricing type in the copy control for the billing documents
- D. Set the pricing type in the category in the billing documents

Correct Answer: C

QUESTION 3

Your company wants to set up a freight surcharge with sales based on a total weight of all items in a sales order. How do you set up this requirement?

Please choose the correct answer.

- A. With a calculation rule
- B. As a header condition
- C. With a graduated-to interval scale
- D. As a group condition

Correct Answer: D

QUESTION 4



What does S/4HANA use by default for billing output management? Please choose the correct answer.

- A. Adobe forms
- B. Condition technique, based on the NAST table
- C. Business rule framework +
- D. SAP cloud platform document service

Correct Answer: C

QUESTION 5

You want to extend the material master record to another sales organization and distribution channel. Which activity do you have to perform to achieve this? Please choose the correct answer.

- A. Change material
- B. Change material type
- C. Create material
- D. Create material type

Correct Answer: A

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