



# C\_TS460\_1809<sup>Q&As</sup>

C\_TS460\_1809 : SAP Certified Application Associate - SAP S/4HANA  
Sales 1809 Upskilling

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### QUESTION 1

What type of framework is SAP Smart Business? Please choose the correct answer.

- A. Open framework
- B. Hybrid framework
- C. Closed framework
- D. Transactional framework

Correct Answer: A

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### QUESTION 2

What does S/4HANA use by default for billing output management? Please choose the correct answer.

- A. Adobe forms
- B. Condition technique, based on the NAST table
- C. Business rule framework +
- D. SAP cloud platform document service

Correct Answer: C

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### QUESTION 3

How often does SAP HANA create a save point? Please choose the correct answer.

- A. Every few seconds
- B. Every few hours
- C. Every few minutes
- D. Every 30 minutes

Correct Answer: C

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### QUESTION 4

What kind of billing plan is used to set up down payments for a sales process? Please choose the correct answer.

- A. Payment plan
- B. Milestone billing



C. Installment plan

D. Periodic billing

Correct Answer: B

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#### QUESTION 5

Your company wants to set up a freight surcharge with sales based on a total weight of all items in a sales order. How do you set up this requirement?

Please choose the correct answer.

A. Asa header condition

B. Asa group condition

C. With a calculation rule

D. With a graduated-to interval scale

Correct Answer: B

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