



C_TCRM20_73^{Q&As}

SAP Certified Application Associate - CRM Foundation with SAP CRM
7.0 EhP3

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QUESTION 1

The objects to be exchanged between CRM and SAP ECC systems can be filtered using filter criteria. With reference to 'filter criteria' which of the following statements are true?

There are 2 correct answers to this question.

Response:

- A. For the initial load toward the SAP R/3 system, there is no filtering of the load objects.
- B. The filter for business objects are predefined (stored in table SMOFFILFLD) whereas filters for Customizing or condition objects can be set on existing fields.
- C. Master Data, Customizing and condition objects can be filtered at the source only.

Correct Answer: AB

QUESTION 2

Which of the following statements are correct for Partner Determination Procedure customizing?

There are 3 correct answers to this question.

Response:

- A. Access sequence is assigned to Partner function.
- B. Access sequence is assigned to partner determination procedure.
- C. Partner determination procedure can not be assigned to item category.
- D. Partner function category is assigned to partner function.
- E. Partner function set up can influence calendar maintenance.

Correct Answer: ADE

QUESTION 3

In terms of the levels that the Organization Structure in CRM can have, which of the following statements are True?

Please choose the correct answer.

Response:

- A. Level are restricted to 128
- B. Levels are restricted to 1024



C. There is NO limit on the number of levels.

Correct Answer: C

QUESTION 4

Which of the following are factors used in the item category determination customizing? There are 3 correct answers to this question.

Response:

- A. Item Category Group
- B. Transaction Type
- C. Org Data Profile
- D. Item Category of higher level item

Correct Answer: ABD

QUESTION 5

Interaction Center Profiles can be designed for? There are 3 correct answers to this question. Response:

- A. Individual positions
- B. Groups of agents
- C. Common for all the Interaction center
- D. Individual Leads
- E. Groups of Sales

Correct Answer: ABC

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