



# C\_TB1200\_90<sup>Q&As</sup>

SAP Certified Application Associate - SAP Business One 9.0

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**QUESTION 1**

The sales manager wants to be informed whenever a sales document is about to be posted offering more than 18% discount. The sales manager will then determine if the discount volume is appropriate for this customer's order. What is the best way to implement this?

- A. Use an alert on all sales documents with the predefined condition "Deviation from Discount". The alert will notify the sales manager.
- B. Use an approval procedure with the predefined condition "Deviation from Discount". Set the sales manager as the approver.
- C. The sales manager can re-open a sales order at any time and change the discount amount if it is not appropriate.
- D. Add a query as user-defined values to the discount field in sales documents. The query will check the discount % and notify the sales manager if the discount is over 18 percent.

Correct Answer: B

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**QUESTION 2**

When a partner establishes a support department, what SAP Business One environments must be installed?

Note. There are 2 correct answers to this question.

- A. All major versions used by your customers
- B. All major versions of SAP Business One
- C. All patches for the current version
- D. All hardware platforms in use at your customers' sites
- E. All localizations used by your customers

Correct Answer: AE

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**QUESTION 3**

What settings are made on the item master to create a service contract automatically when that item is delivered to the customer?

- A. Set the item to be managed by serial numbers and assign a warranty template.
- B. Set the item to automatically create a customer equipment card.
- C. Choose "service" for the item type and contract for the "item group".
- D. Assign a service contract type to any item with the item type "items".



Correct Answer: A

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#### QUESTION 4

Tiny Toys reports the financial statement to the company headquarters once a year. They manage internal controlling at the end of each quarter. How would you recommend they set the posting periods in SAP Business One?

- A. Define the main posting period as the fiscal year and the sub-periods as quarters.
- B. Set the fiscal year to quarters and define the sub-periods as days.
- C. Define the main posting period as the quarter and the sub-periods as months.
- D. Define the main posting period as quarters with no sub-periods.

Correct Answer: A

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#### QUESTION 5

The purchasing manager would like to receive a weekly report that lists all stock items that fall below a critical point. What is the standard way of doing this in SAP Business One?

- A. Activate the predefined alert for minimum stock deviation. The purchasing manager will receive a report on weekly basis whenever stock falls below the minimum level.
- B. In the Document Settings window, select the checkbox to warn when stock is released below the minimum level. The purchasing manager will automatically receive a weekly report.
- C. Create a custom report using Crystal Reports to show items below the minimum level and set the report to run once a week.
- D. Create a user-defined alert with a query that lists all the items below the minimum level, and set the required frequency as weekly for the alert.

Correct Answer: D

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