

# C\_C4H410\_21QQ&As

SAP Certified Application Associate - SAP Sales Cloud 2111

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#### **QUESTION 1**

What can you do with extension fields? Note: There are 2 correct Answers to this question.

- A. Add the field to a data source.
- B. Add the field to a form template.
- C. Add the field to the access sequence price lists.
- D. Add the field to a sales planning dimension.

Correct Answer: AB

#### **QUESTION 2**

Restriction rules can be assigned to work center views within a business role if they\\re based on which of the following authorization elements? Please choose the correct answer.

- A. Access Control
- B. Access Context
- C. Access Restriction
- D. Access Rights

Correct Answer: B

#### **QUESTION 3**

In SAP Sales Cloud, which party roles are provided as standard for an account team? Note: There are 2 correct Answers to this question.

- A. Account team member
- B. Account contact
- C. Sales manager
- D. Employee responsible Sales

Correct Answer: D

#### **QUESTION 4**

Which of the following activity types can you assign in the sales assistant within fine-tuning in SAP Sales Cloud? Note: There are 3 correct Answers to this question.



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- B. E-mail
- C. Quotation
- D. Visit
- E. Task

Correct Answer: ADE

#### **QUESTION 5**

You need to create a URL mashup on the Account Overview to open a Google search. Which of the following elements are mandatory to configure the mashup? Please choose the correct answer.

- A. Port Type Package
- B. Port Binding
- C. Description
- D. Category

Correct Answer: B

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