



C_C4H410_21^{Q&As}

SAP Certified Application Associate - SAP Sales Cloud 2111

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QUESTION 1

For which of the following systems does SAP Hybris Cloud for Customer provide standard integration content for regulated products? Please choose the correct answer.

- A. SAP Hybris Marketing
- B. SAP Hybris Commerce
- C. SAP ERP
- D. SAPCRM

Correct Answer: C

QUESTION 2

You need to create a mashup on the account overview that will allow you to open a search engine in a new window. What kind of mashup do you create?

- A. Web service
- B. Data
- C. HTML
- D. URL

Correct Answer: D

QUESTION 3

You have enabled offline pricing for SAP Sales Cloud. What price entry field is available for order item entry in the SAP Sales Cloud mobile app?

- A. Freight Price
- B. Negotiated Price
- C. Gross Price
- D. Estimated Price

Correct Answer: D

QUESTION 4

What are some of the features that SAP Sales Cloud provides during the Visit Planning phase? Note: There are 2 correct Answers to this question.



- A. Notifications for visit plan approval
- B. Status of tasks completed during the visit
- C. A calendar view containing visit details
- D. Map-based route planning

Correct Answer: CD

QUESTION 5

Which of the following actions can you perform with the Adaptation function? Note: There are 2 correct Answers to this question.

- A. Create an extension field and define its properties.
- B. Create code list restrictions.
- C. Assign a page layout to achieve dynamic user interfaces.
- D. Create workflow rules.

Correct Answer: AC

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